
Summary of Consolidated Financial Results
for the 1st Quarter of FY2002
(April 1, 2002 - June 30, 2002)

**This document is an English translation of a statement written initially in Japanese.
The original in Japanese should be considered the primary version.*

Disclaimer Regarding Forward-Looking Statements

This document contains forward-looking statements about the performance of Marubeni and its Group companies, based on management's assumptions in light of current information. The following factors may therefore influence actual results.

These factors include consumer trends in Japan and in major global markets, private capital expenditures, currency fluctuations, notably against the U.S. dollar, material prices, and political turmoil in certain countries and regions.

Marubeni
CORPORATION

(TSE Code: 8002)

Summary of Consolidated Financial Results for the 1st Quarter of FY 2002**(US GAAP basis)**Company name : **Marubeni Corporation** Code Number : 8002 (URL <http://www.marubeni.com>)

Listed : Tokyo, Osaka, Nagoya, Fukuoka, Sapporo

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1. Consolidated financial results for the 1st Quarter of FY 2002 (April 1, 2002 - June 30, 2002)

(Unit: billions of yen)

	1st Quarter		Variance	(Reference) Yearly prospect for FY2002 announced in May 2002
	FY2002	FY2001		
Total volume of trading transactions	1,939.2	1,943.2	- 4.1	8,600.0
Gross trading profit	104.3	103.9	0.4	450.0
Operating profit	17.4	5.1	12.2	85.0
Net income	10.1	0.6	9.5	30.0

(Unit: billions of yen)

	At the end of		Variance
	June 2002	March 2002	
Total assets	4,561.7	4,805.7	-243.9
Net interest bearing debt (less cash and cash equivalents, and time deposits)	2,704.6	2,712.9	-8.3
Shareholders' equity	269.1	263.9	5.2

(Note 1) The results of the 1st quarter are not audited by independent public accountants.

(Note 2) From this 1st quarter, the Company applies Statement of Financial Accounting Standards No. 141 "Business Combinations" and Statement No. 142 "Goodwill and Other Intangible Assets".(Note 3) (End June 2002) Number of subsidiaries: 346 Number of affiliated companies accounted for by equity method: 164
(End March 2002) Number of subsidiaries: 354 Number of affiliated companies accounted for by equity method: 161**2. An outline of consolidated financial results**

Total volume of trading transactions for the 1st quarter has decreased by 0.2% from the same period of the previous year, to ¥ 1,939.2 billion, mainly due to ¥ 110.3 billion decrease in steel product business, notwithstanding the increase mainly in plant & ship. Decrease in steel product business is due to the spin-off and integration into Marubeni-Itochu Steel Inc.

Gross trading profit for the period was ¥ 104.3 billion, improved by 0.4%, due to increase in transportation & industrial machinery, energy, chemicals and others, despite of the decrease in steel product business by ¥ 5.6 billion.

Operating profit increased to ¥ 17.4 billion by 237.9% from the same period of the previous year, due to decrease in SG&A expenses as well as increase in gross trading profit.

Net income increased to ¥ 10.1 billion, or by ¥ 9.5 billion over the previous year.

Total assets as of June 30, 2002 was ¥ 4,561.7 billion, down by ¥ 243.9 billion or 5.1%, and net interest-bearing debt dropped by ¥ 8.3 billion or 0.3%, to ¥ 2,704.6 billion from the end of March 2002.

Shareholders' equity increased by ¥ 5.2 billion or 2.0%, to ¥ 269.1 billion.

3. Prospect for 1st Half of FY2002 (April 1, 2002 – September 30, 2002)

Prospect for the interim financial results for FY2002 (Total volume of trading transactions : ¥ 4,200.0 billion, Net income : ¥ 12.0 billion) is unchanged from the prospect announced on May 17, 2002.

Marubeni Corporation
Consolidated Statements of Operations

	<i>Millions of yen</i>				Reference
	1st Quarter		Variance	Ratio	Yearly results for FY2001
	FY2002	FY2001			
Total volume of trading transactions	¥ 1,939,163	¥ 1,943,231	¥ - 4,068	- 0.2 %	<u>¥ 8,972,245</u>
Gross trading profit (ratio)	¥ 104,316 (5.38%)	¥ 103,889 (5.35%)	¥ 427	0.4 %	436,804 (4.87%)
Expenses:					
Selling, general and administrative expenses	- 84,050	- 97,331	13,281	-13.6%	-392,092
Provision for doubtful accounts	- 2,903	- 1,419	- 1,484	104.6%	-43,936
Total	- 86,953	- 98,750	11,797	-11.9 %	<u>-436,028</u>
Operating profit	17,363	5,139	12,224	237.9 %	<u>776</u>
Other income (expenses):					
Interest expense, net of interest income	- 6,113	-8,045	1,932	-24.0 %	-29,492
Dividends	2,274	2,466	- 192	- 7.8 %	7,477
Gain (loss) on investment securities	9,730	4,663	5,067	108.7%	-83,814
Gain (loss) on property and equipment	110	61	49	80.3%	-43,636
Other - net	- 924	- 1,496	572	-38.2%	<u>-16,466</u>
Total	5,077	- 2,351	7,428	-	<u>- 165,931</u>
Income (loss) before income taxes and equity in earnings (losses) of affiliated companies	22,440	2,788	19,652	704.9%	- 165,155
Provision for income taxes	-15,600	- 4,016	-11,584	288.4%	<u>67,674</u>
Income (loss) before equity in earnings (losses) of affiliated companies	6,840	- 1,228	8,068	-	- 97,481
Equity in earnings (losses) of affiliated companies-net (after income tax effects)	3,271	1,834	1,437	78.4%	<u>- 18,937</u>
Net income (loss)	¥ 10,111	¥ 606	¥ 9,505	-	<u>¥ - 116,418</u>

(Note 1) These financial statements are not audited by independent public accountants.

(Note 2) These financial statements are based on US GAAP.

Marubeni Corporation
Consolidated Balance Sheets

Millions of yen

	At the end of		Variance
	June 2002	March 2002	
Assets			
Current assets:			
Cash and cash equivalents, and time deposits	¥ 328,828	¥ 471,978	¥ - 143,150
Investment securities	65,015	63,949	1,066
Notes and accounts receivable - trade:	1,203,129	1,249,802	- 46,673
Inventories	441,805	439,278	2,527
Other current assets	260,029	262,552	- 2,523
Total current assets	<u>2,298,806</u>	<u>2,487,559</u>	<u>- 188,753</u>
Investments and long-term receivables:			
Investments	826,227	837,801	- 11,574
Long-term receivables, less accumulated depreciation	554,070	582,035	-27,965
Total investments and long-term receivables	<u>1,380,297</u>	<u>1,419,836</u>	<u>- 39,539</u>
Property and equipment, at cost	506,646	511,874	- 5,228
Other assets	375,986	386,400	- 10,414
Total assets	<u>¥4,561,735</u>	<u>¥4,805,669</u>	<u>¥ - 243,934</u>

Marubeni Corporation
Consolidated Balance Sheets (Continued)

	<i>Millions of yen</i>		
	At the end of June 2002	March 2002	Variance
Liabilities and shareholders' equity			
Current liabilities:			
Short-term loans and current portion of long-term debt	¥ 1,192,616	¥ 1,247,302	¥ - 54,686
Notes and accounts payable-trade	859,169	899,399	- 40,230
Other current liabilities	238,670	294,507	- 55,837
Total current liabilities	<u>2,290,455</u>	2,441,208	- 150,753
Long-term debt, less current portion	1,953,850	2,048,454	- 94,604
Other liabilities	16,989	19,238	- 2,249
Minority interests in consolidated subsidiaries	31,368	32,874	- 1,506
Shareholders' equity:			
Common stock	194,039	194,039	-
Additional paid-in capital	87,765	216,993	- 129,228
Retained earnings	44,585	- 94,754	139,339
Accumulated other comprehensive loss			
Net unrealized gains (losses) on investment securities, net of reclassification	- 2,023	386	- 2,409
Currency translation adjustments, net of reclassification, others	- 55,285	- 52,761	- 2,524
Accumulated other comprehensive loss - total	<u>- 57,308</u>	- 52,375	- 4,933
Treasury stock	- 8	- 8	0
Total shareholders' equity	<u>269,073</u>	263,895	5,178
Total liabilities and shareholders' equity	<u>¥4,561,735</u>	<u>¥4,805,669</u>	<u>¥ - 243,934</u>

(Note 1) These financial statements are not audited by independent public accountants.

(Note 2) These financial statements are based on US GAAP.

(Note 3) According to Japanese Commercial Law, appropriation of the loss to the earned surplus has been resolved at the ordinary general shareholders' meeting held on June 26, 2002, thereby eliminating the unappropriated loss for FY 2001. Thus, consolidated additional paid-in capital is decreased by ¥ 129,228 million, while retained earnings is increased by the same amount for the 1st quarter.

Segment Information

◆ 1st Quarter of FY2002 (April 1, 2002-June 30, 2002)

Millions of yen

	IT business	Utility and infrastructure	Plant and ship	Transportation and industrial machinery	Energy	Metals & Mineral Resources
Total volume of trading transactions	¥ 120,177	¥ 76,783	¥ 202,814	¥ 127,400	¥ 449,609	¥ 108,626
Gross trading profit	¥ 8,752	¥ 3,065	¥ 3,004	¥ 13,427	¥ 9,199	¥ 3,416
Segment net income (loss)	¥ 97	¥ 2,153	¥ - 612	¥ 1,731	¥ 3,463	¥ 72
Segment assets	¥ 282,402	¥ 207,908	¥ 418,020	¥ 325,247	¥ 336,551	¥ 172,704
	-	Chemicals	Forest Products & General Merchandise	Agri-Marine Products	Textile	
Total volume of trading transactions	¥ -	¥ 133,509	¥ 177,335	¥ 206,656	¥ 82,231	
Gross trading profit	¥ -	¥ 7,599	¥ 10,938	¥ 14,477	¥ 5,623	
Segment net income (loss)	¥ -	¥ 1,459	¥ 1,296	¥ 2,590	¥ 413	
Segment assets	¥ -	¥ 175,232	¥ 326,760	¥ 359,879	¥ 144,521	
	Development & Construction	Finance & Logistics	Domestic branches and offices	Overseas corporate subsidiaries & branches	Corporate & elimination etc.	Consolidated
Total volume of trading transactions	¥ 31,007	¥ 11,867	¥ 43,715	¥ 247,695	¥ - 80,261	¥ 1,939,163
Gross trading profit	¥ 6,824	¥ 1,860	¥ 2,034	¥ 14,692	¥ - 594	¥ 104,316
Segment net income (loss)	¥ 45	¥ 2,145	¥ 528	¥ 1,283	¥ - 6,552	¥ 10,111
Segment assets	¥ 406,338	¥ 322,469	¥ 72,229	¥ 567,859	¥ 443,616	¥ 4,561,735

◆ 1st Quarter of FY2001 (April 1, 2001-June 30, 2001)

Millions of yen

	IT business	Utility and infrastructure	Plant and ship	Transportation and industrial machinery	Energy	Metals & Mineral Resources
Total volume of trading transactions	¥ 119,392	¥ 43,887	¥ 85,556	¥ 106,249	¥ 468,588	¥ 119,042
Gross trading profit	¥ 8,773	¥ 2,649	¥ 3,022	¥ 11,308	¥ 8,017	¥ 3,859
Segment net income (loss)	¥ - 3,892	¥ 3,098	¥ - 3,191	¥ 356	¥ 2,102	¥ 989
Segment assets	¥ 294,352	¥ 204,291	¥ 569,545	¥ 359,713	¥ 298,267	¥ 212,207
	Iron and Steel	Chemicals	Forest Products & General Merchandise	Agri-Marine Products	Textile	
Total volume of trading transactions	¥ 110,343	¥ 131,296	¥ 187,073	¥ 200,819	¥ 96,078	
Gross trading profit	¥ 5,625	¥ 6,539	¥ 10,057	¥ 14,055	¥ 7,055	
Segment net income (loss)	¥ - 956	¥ - 586	¥ 440	¥ 305	¥ 438	
Segment assets	¥ 242,569	¥ 178,720	¥ 362,277	¥ 348,584	¥ 167,723	
	Development & Construction	Finance & Logistics	Domestic branches and offices	Overseas corporate subsidiaries & branches	Corporate & elimination etc.	Consolidated
Total volume of trading transactions	¥ 38,295	¥ 11,319	¥ 76,799	¥ 285,339	¥ - 136,844	¥ 1,943,231
Gross trading profit	¥ 6,015	¥ 1,665	¥ 1,062	¥ 15,696	¥ - 1,508	¥ 103,889
Segment net income (loss)	¥ - 1,780	¥ 1,030	¥ - 609	¥ - 2,047	¥ 4,909	¥ 606
Segment assets	¥ 444,819	¥ 454,553	¥ 156,454	¥ 643,506	¥ 375,468	¥ 5,313,048

◆ Variance

Millions of yen

	IT business	Utility and infrastructure	Plant and ship	Transportation and industrial machinery	Energy	Metals & Mineral Resources
Total volume of trading transactions	¥ 785	¥ 32,896	¥ 117,258	¥ 21,151	¥ - 18,979	¥ - 10,416
Gross trading profit	¥ - 21	¥ 416	¥ - 18	¥ 2,119	¥ 1,182	¥ - 443
Segment net income (loss)	¥ 3,989	¥ - 945	¥ 2,579	¥ 1,375	¥ 1,361	¥ - 917
Segment assets	¥ - 11,950	¥ 3,617	¥ - 151,525	¥ - 34,466	¥ 38,284	¥ - 39,503
	Iron and Steel	Chemicals	Forest Products & General Merchandise	Agri-Marine Products	Textile	
Total volume of trading transactions	¥ - 110,343	¥ 2,213	¥ - 9,738	¥ 5,837	¥ - 13,847	
Gross trading profit	¥ - 5,625	¥ 1,060	¥ 881	¥ 422	¥ - 1,432	
Segment net income (loss)	¥ 956	¥ 2,045	¥ 856	¥ 2,285	¥ - 25	
Segment assets	¥ - 242,569	¥ - 3,488	¥ - 35,517	¥ 11,295	¥ - 23,202	
	Development & Construction	Finance & Logistics	Domestic branches and offices	Overseas corporate subsidiaries & branches	Corporate & elimination etc.	Consolidated
Total volume of trading transactions	¥ - 7,288	¥ 548	¥ - 33,084	¥ - 37,644	¥ 56,583	¥ - 4,068
Gross trading profit	¥ 809	¥ 195	¥ 972	¥ - 1,004	¥ 914	¥ 427
Segment net income (loss)	¥ 1,825	¥ 1,115	¥ 1,137	¥ 3,330	¥ - 11,461	¥ 9,505
Segment assets	¥ - 38,481	¥ - 132,084	¥ - 84,225	¥ - 75,647	¥ 68,148	¥ - 751,313

(Note 1) The above operating segment information is not audited by independent public accountants.

(Note 2) Inter-segment transactions are generally priced in accordance with the prevailing market prices. The accounting policies of the reportable segments are the accounting principles generally accepted in Japan. The differences in accounting principles generally accepted in Japan and those in the United States of America are included in *Corporate and elimination*.

(Note 3) The figures of *Iron and Steel* is excluded from the operating segments from the 2nd Half FY2001, due to the spin-off and its integration into Marubeni-Itochu Steel Inc. on October 1, 2001.

(Note 4) Segment assets are the amounts at the end of each quarter.