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**Summary of Consolidated Financial Results**  
**for the 1<sup>st</sup> Quarter of FY2004**  
(April 1, 2004 - June 30, 2004)

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*\*This document is an English translation of a statement written initially in Japanese.  
The original in Japanese should be considered the primary version.*

Disclaimer Regarding Forward-Looking Statements

This document contains forward-looking statements about the performance of Marubeni and its Group companies, based on management's assumptions in light of current information. The following factors may therefore influence actual results.

These factors include consumer trends in Japan and in major global markets, private capital expenditures, currency fluctuations, notably against the U.S. dollar, material prices, and political turmoil in certain countries and regions.

**Marubeni**  
CORPORATION

(TSE Code: 8002)

**Summary of Consolidated Financial Statements for 1st Quarter FY2004 (US GAAP basis)**Company name : Marubeni Corporation (URL <http://www.marubeni.com>)

Code Number : 8002

Listed : Tokyo, Osaka, Nagoya, Fukuoka, Sapporo

Head Office: Tokyo

Representative: KATSUMATA, Nobuo President and CEO, Member of the Board

Enquiries : (Tokyo) Name HASHIMOTO, Takashi TEL(03)3282-4803

Title General Manager, Media Relations Sec.

Corporate Communications Dept.

Adoption of US GAAP : YES

**1. Items regarding preparation for the summary of the Quarterly Results**

- 1) Adoption of simplified accounting procedures: None
- 2) Changes in accounting policies from the latest consolidated fiscal year: None
- 3) Increase/decrease of consolidated subsidiaries and affiliated companies accounted for by equity method: Yes  
Subsidiaries (Newly included) 14 (Excluded) 2 Affiliated companies (Newly included) 12 (Excluded) 3  
The number of subsidiaries and affiliated companies by equity method

	<u>June 30, 2004</u>	<u>March 31, 2004</u>
Subsidiaries	360	348
Affiliated companies	163	154

**2. Consolidated financial results for 1st Quarter FY2004 (April 1, 2004 - June 30, 2004)****(1) Consolidated statements of income**

	Total volume of trading transactions		Net operating profit		Income before taxes & equity in earnings		Net income	
	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)
1st Quarter FY2004	1,699,178	-4.7	18,836	21.6	19,863	40.1	15,689	47.9
1st Quarter FY2003	1,783,105	-8.0	15,496	-10.8	14,182	-38.9	10,611	4.9
(Ref.) FY2003	7,905,640		78,624		58,900		34,565	

(Note) [1] The results of the 1st quarter are not audited by independent auditors.

[2] The ratio of total volume of trading transactions, net operating profit, income before taxes and equity in earnings, and net income represents the changes from the previous same period.

[3] For Japanese investors' convenience, Total volume of trading transactions and Operating profit are shown according to Japanese accounting practice. Total volume of trading transactions is the sum of those in which Marubeni and its consolidated subsidiaries ("the Companies") act as principal and those in which the Companies act as agent.

[4] The results for the 1st Quarter FY2003 is partly restated in order to be matched with the results for the 1st Quarter FY2004.

## &lt;Qualitative information concerning the progress of operating results&gt;

Total volume of trading transactions for the 1st quarter decreased by 4.7 % from the same period of the previous year, to 1,699.2 billion yen, mainly in Energy, Plant & Ship, Development & Construction, notwithstanding the increase in Agri-Marine products and Metals & Mineral resources.

Operating profit increased by 21.6% compared to the same period of the previous year, to 18.8 billion yen, due to an increase in gross trading profit in Agri-Marine products and Energy, notwithstanding an increase in SG&A expenses and Provision for doubtful accounts.

Income before income taxes and equity in earnings (losses) increased by 40.1% from the same period of the previous year, to 19.9 billion yen, due to increase in operating profit and gains from sales of marketable securities.

Net income increased 47.9% compared to the same period of the previous year, to 15.7 billion yen.

**(2) Financial conditions (Consolidated)**

(millions of yen)

	Total Assets	Shareholders' Equity	Shareholders' Equity Ratio
	(millions of yen)	(millions of yen)	(%)
June 30, 2004	4,125,347	406,617	9.9
March 31, 2004	4,254,194	392,982	9.2

## &lt;Qualitative information concerning the change of financial conditions (consolidated)&gt;

Total assets was 4,125.3 billion yen, decreasing by 128.8 billion yen, or 3.0% from end of March 2004, mainly due to decrease in cash and cash equivalents. Net interest bearing debt increased by 31.3 billion yen, or 1.6%, to 2,000.6 billion yen, due to newly consolidated subsidiaries.

Shareholders' equity increased by 13.6 billion yen, or 3.5 % compared to the same period of the previous year, to 406.6 billion yen, mainly due to increase in Net income.

**(Reference) Forecast of consolidated financial results for FY2004 (April 1, 2004 - March 31, 2005)**

The results for the 1st Quarter of FY2004 exceeded the estimate, mainly due to solid market prices of various commodities.

Prospect of consolidated financial results for FY2004 is, however, unchanged from that in the announcement on May 10, 2004, because uncertainty in commodity markets, foreign exchange and interest rates, and stock prices may affect our future business.

Marubeni Corporation  
Consolidated Statements of Operations

	<i>Millions of yen</i>				<i>Reference</i> Yearly results for FY2003
	<b>1<sup>st</sup> Quarter</b>		Variance	Ratio	
	<b>FY2004</b>	FY2003			
<b>Revenues:</b>					
Revenues from trading and other activities	¥ 618,489	¥ 566,705	¥ 51,784	9.1 %	¥ 2,624,011
Commissions on services and trading margins	42,484	34,755	7,729	22.2 %	150,158
Total	<b>660,973</b>	601,460	59,513	9.9 %	2,774,169
Cost of revenues from trading and other activities	- 560,464	- 510,580	- 49,884	9.8 %	2,364,708
Gross trading profit	<b>100,509</b>	90,880	9,629	10.6 %	409,461
<b>Expenses and other:</b>					
Selling, general and administrative expenses	- 81,208	- 77,982	- 3,226	4.1 %	- 330,032
Provision for doubtful accounts	- 465	2,598	- 3,063	-	- 805
Interest income	4,249	4,760	- 511	- 10.7 %	20,361
Interest expense	- 10,798	- 10,724	- 74	0.7 %	- 43,835
Dividends received	2,350	2,237	113	5.1 %	7,198
Impairment loss on investment securities	- 29	- 29	0	0.0 %	- 10,451
Gain on sales of investment securities	4,092	1,935	2,157	111.5 %	26,528
Gain (loss) on property and equipment	154	287	- 133	- 46.3 %	- 1,555
Other – net	1,009	220	789	358.6 %	- 17,970
Total	<b>- 80,646</b>	- 76,698	- 3,948	5.1 %	- 350,561
Income (loss) before income taxes and equity in earnings (losses) of affiliated companies and minority interest in consolidated subsidiaries	<b>19,863</b>	14,182	5,681	40.1 %	<b>58,900</b>
Provision for income taxes	- 10,042	- 7,202	- 2,840	39.4 %	- 35,618
Income (loss) before equity in earnings (losses) of affiliated companies and minority interests in consolidated subsidiaries	<b>9,821</b>	6,980	2,841	40.7 %	23,282
Minority interests in consolidated subsidiaries	- 615	- 460	- 155	33.7 %	- 2,988
Equity in earnings (losses) of affiliated companies-net (after income tax effects)	<b>6,483</b>	4,091	2,392	58.5 %	14,271
Net income (loss)	¥ 15,689	¥ 10,611	¥ 5,078	47.9 %	¥ 34,565
Total volume of trading transactions (Based on Japanese accounting practice)	¥ 1,699,178	¥ 1,783,105	¥ - 83,927	- 4.7%	¥ 7,905,640
Operating profit (Based on Japanese accounting practice)	<b>18,836</b>	15,496	3,340	21.6%	78,624

(Note 1) These financial statements are not audited by independent public accountants.

(Note 2) These financial statements are based on US GAAP. (Revenue is presented in accordance with FASB Emerging Issue Task Force (EITF) 99-19.)

(Note 3) Starting from the 1<sup>st</sup> Quarter of FY2004, items in the quarterly financial statements are presented in accordance with US accounting customs and practice. Minority interests in consolidated subsidiaries, which was contained in Other-net, has been independently presented below Equity in earnings of affiliated companies-net (after income tax effects) since FY2003. Certain reclassifications have been made in the financial statements for the 1<sup>st</sup> Quarter of FY2003 in order to conform to the presentation for the 1<sup>st</sup> Quarter FY2004 financial statements.

Marubeni Corporation  
Consolidated Balance Sheets

	<i>Millions of yen</i>		
	<b>At the end of</b>		
	<b>June 2004</b>	<b>March 2004</b>	<b>Variance</b>
<b>Assets</b>			
Current assets:			
Cash and cash equivalents, and time deposits	¥ 361,685	¥ 485,484	¥ - 123,799
Investment securities	8,281	9,445	- 1,164
Notes and accounts receivable - trade (less provision for doubtful accounts)	914,016	942,214	- 28,198
Inventories	397,512	398,617	- 1,105
Other current assets	242,906	244,204	- 1,298
Total current assets	1,924,400	2,079,964	- 155,564
Investments and long-term receivables:			
Investments	1,109,319	1,079,686	29,633
Long-term receivables (less provision for doubtful accounts)	233,007	206,184	26,823
Total investments and long-term receivables	1,342,326	1,285,870	56,456
Property and equipment, at cost	491,539	484,985	6,554
Other assets	367,082	403,375	- 36,293
Total assets	¥ 4,125,347	¥ 4,254,194	¥ -128,847

Marubeni Corporation  
Consolidated Balance Sheets (Continued)

	<i>Millions of yen</i>		
	At the end of June 2004	March 2004	Variance
<b>Liabilities and shareholders' equity</b>			
Current liabilities:			
Short-term loans and current portion of long-term debt	¥ 739,007	¥ 803,551	¥ - 64,544
Notes and accounts payable-trade	843,164	878,081	- 34,917
Other current liabilities	281,357	283,186	- 1,829
Total current liabilities	1,863,528	1,964,818	- 101,290
Long-term debt, less current portion	1,790,201	1,822,473	- 32,272
Other liabilities	23,331	32,322	- 8,991
Minority interests in consolidated subsidiaries	41,670	41,599	71
Shareholders' equity:			
Common stock	231,789	231,789	-
Additional paid-in capital	125,430	125,430	-
Retained earnings	105,637	94,870	10,767
Accumulated other comprehensive loss:			
Net unrealized gains (losses) on investment securities, net of reclassification	39,315	34,927	4,388
Currency translation adjustments, net of reclassification, others	- 95,461	- 93,952	- 1,509
Accumulated other comprehensive loss - total	- 56,146	- 59,025	2,879
Treasury stock	- 93	- 82	- 11
Total shareholders' equity	406,617	392,982	13,635
Total liabilities and shareholders' equity	¥ 4,125,347	¥ 4,254,194	¥ - 128,847

(Note 1) These financial statements are not audited by independent public accountants.

(Note 2) These financial statements are based on US GAAP.

(Note 3) Comprehensive income for the period is 18,568 million yen.

## Segment Information

◆ 1<sup>st</sup> Quarter of FY2004 (April 1, 2004-June 30, 2004)

Millions of yen

	Agri-marine products		Forest products & General merchandise		Chemicals		Energy			
		Textile								
Total volume of trading transactions	¥ 244,933	¥ 75,033	¥ 189,425	¥ 145,306	¥ 394,366					
Gross trading profit	¥ 17,953	¥ 5,475	¥ 10,852	¥ 6,245	¥ 10,463					
Operating profit (loss)	¥ 2,550	¥ 521	¥ 3,277	¥ 1,205	¥ 5,965					
Segment net income (loss)	¥ 1,607	¥ 476	¥ 1,570	¥ 1,282	¥ 3,287					
Segment assets (as of June 30, 2004)	¥ 417,226	¥ 120,581	¥ 314,942	¥ 166,041	¥ 298,985					
	Metals & Mineral resources		Transportation & Industrial machinery		Utility & Infrastructure		Development & Construction			
Total volume of trading transactions	¥ 146,540	¥ 161,015	¥ 33,387	¥ 85,566	¥ 19,614					
Gross trading profit	¥ 3,315	¥ 13,935	¥ 4,346	¥ 3,479	¥ 4,048					
Operating profit (loss)	¥ 1,270	¥ 2,190	¥ 360	¥ 1,222	¥ 21					
Segment net income (loss)	¥ 2,118	¥ 688	¥ 1,330	¥ 1,904	¥ -957					
Segment assets (as of June 30, 2004)	¥ 183,148	¥ 303,442	¥ 416,369	¥ 386,995	¥ 325,494					
	Telecom & Information		Domestic branches & offices		Overseas corporate subsidiaries & branches		Corporate & elimination etc.		Consolidated	
Total volume of trading transactions	¥ 5,167	¥ 38,711	¥ 31,648	¥ 252,187	¥ -123,720	¥ 1,699,178				
Gross trading profit	¥ 1,557	¥ 5,245	¥ 1,104	¥ 14,225	¥ -1,733	¥ 100,509				
Operating profit (loss)	¥ -117	¥ -1,499	¥ 232	¥ 398	¥ 1,241	¥ 18,836				
Segment net income (loss)	¥ 993	¥ -878	¥ 177	¥ 386	¥ 1,706	¥ 15,689				
Segment assets (as of June 30, 2004)	¥ 125,123	¥ 142,120	¥ 58,760	¥ 450,783	¥ 415,338	¥ 4,125,347				

◆ 1<sup>st</sup> Quarter of FY2003 (April 1, 2003-June 30, 2003)

Millions of yen

	Agri-marine products		Forest products & General merchandise		Chemicals		Energy			
		Textile								
Total volume of trading transactions	¥ 190,092	¥ 77,074	¥ 184,165	¥ 131,656	¥ 510,329					
Gross trading profit	¥ 13,025	¥ 5,404	¥ 9,424	¥ 6,305	¥ 6,811					
Operating profit (loss)	¥ 2,425	¥ 942	¥ 1,928	¥ 1,482	¥ 2,120					
Segment net income (loss)	¥ 1,996	¥ 420	¥ 1,504	¥ 1,193	¥ 1,551					
Segment assets (as of March 31, 2004)	¥ 417,735	¥ 127,045	¥ 315,720	¥ 147,118	¥ 319,584					
	Metals & Mineral resources		Transportation & Industrial machinery		Utility & Infrastructure		Development & Construction			
Total volume of trading transactions	¥ 117,233	¥ 162,362	¥ 38,495	¥ 117,964	¥ 34,365					
Gross trading profit	¥ 3,296	¥ 14,199	¥ 2,802	¥ 2,710	¥ 5,679					
Operating profit (loss)	¥ 1,425	¥ 1,595	¥ -752	¥ 2,302	¥ 1,192					
Segment net income (loss)	¥ 1,393	¥ 987	¥ 2,764	¥ -226	¥ -108					
Segment assets (as of March 31, 2004)	¥ 180,257	¥ 306,718	¥ 409,193	¥ 343,070	¥ 330,506					
	Telecom & Information		Domestic branches & offices		Overseas corporate subsidiaries & branches		Corporate & elimination etc.		Consolidated	
Total volume of trading transactions	¥ 4,765	¥ 36,553	¥ 34,960	¥ 250,239	¥ -107,147	¥ 1,783,105				
Gross trading profit	¥ 1,305	¥ 5,087	¥ 1,083	¥ 14,663	¥ -913	¥ 90,880				
Operating profit (loss)	¥ -267	¥ -1,753	¥ 94	¥ -116	¥ 2,879	¥ 15,496				
Segment net income (loss)	¥ 699	¥ -1,822	¥ 85	¥ 857	¥ -682	¥ 10,611				
Segment assets (as of March 31, 2004)	¥ 144,432	¥ 144,195	¥ 60,625	¥ 439,013	¥ 568,983	¥ 4,254,194				

## ◆ Variance

Millions of yen

	Agri-marine products		Forest products & General merchandise		Chemicals		Energy			
		Textile								
Total volume of trading transactions	¥ 54,841	¥ -2,041	¥ 5,260	¥ 13,650	¥ -115,963					
Gross trading profit	¥ 4,928	¥ 71	¥ 1,428	¥ -60	¥ 3,652					
Operating profit (loss)	¥ 125	¥ -421	¥ 1,349	¥ -277	¥ 3,845					
Segment net income (loss)	¥ -389	¥ 56	¥ 66	¥ 89	¥ 1,736					
Segment assets	¥ -509	¥ -6,464	¥ -778	¥ 18,923	¥ -20,599					
	Metals & Mineral resources		Transportation & Industrial machinery		Utility & Infrastructure		Development & Construction			
Total volume of trading transactions	¥ 29,307	¥ -1,347	¥ -5,108	¥ -32,398	¥ -14,751					
Gross trading profit	¥ 19	¥ -264	¥ 1,544	¥ 769	¥ -1,631					
Operating profit (loss)	¥ -155	¥ 595	¥ 1,112	¥ -1,080	¥ -1,171					
Segment net income (loss)	¥ 725	¥ -299	¥ -1,434	¥ 2,130	¥ -849					
Segment assets	¥ 2,891	¥ -3,276	¥ 7,176	¥ 43,925	¥ -5,012					
	Telecom & Information		Domestic branches & offices		Overseas corporate subsidiaries & branches		Corporate & elimination etc.		Consolidated	
Total volume of trading transactions	¥ 402	¥ 2,158	¥ -3,312	¥ 1,948	¥ -16,573	¥ -83,927				
Gross trading profit	¥ 252	¥ 158	¥ 21	¥ -438	¥ -820	¥ 9,629				
Operating profit (loss)	¥ 150	¥ 254	¥ 138	¥ 514	¥ -1,638	¥ 3,340				
Segment net income (loss)	¥ 294	¥ 944	¥ 92	¥ -471	¥ 2,388	¥ 5,078				
Segment assets	¥ -19,309	¥ -2,075	¥ -1,865	¥ 11,770	¥ -153,645	¥ -128,847				

(Note 1) The above operating segment information is not audited by independent public accountants.

(Note 2) The profit and loss by segment are booked in accordance with the accounting principles generally accepted in Japan. The differences in accounting principles generally accepted in Japan and those in the United States of America are included in Corporate and elimination. The consolidated Total volume of trading transactions and operating profit (loss) are presented in accordance with Japanese accounting customs and practice for Japanese investors' convenience.

(Note 3) Inter-segment transactions are generally priced in accordance with the prevailing market prices.