
Financial Results for FY2001

(April 1, 2001 - March 31, 2002)

Disclaimer Regarding Forward-Looking Statements

This document contains forward-looking statements about the performance of Marubeni and its Group companies, based on management's assumptions in light of current information. The following factors may therefore influence actual results. These factors include consumer trends in Japan and in major global markets, private capital expenditures, currency fluctuations, notably against the U.S. dollar, materials prices, and political turmoil in certain countries and regions.

Marubeni Corporation

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** This document is an English translation of a statement written initially in Japanese.
The original in Japanese should be considered the primary version.*

Summary of Consolidated Financial Statements for FY2001**(US GAAP basis)**Company name Marubeni Corporation (<http://www.marubeni.com>)

Code Number : 8002

Listed Tokyo, Osaka, Nagoya, Fukuoka, Sapporo

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Title Deputy General Manager, Corporate Communications & Investor Relations Dept.

Date of Director meeting for FY2001 Financial Results May 14, 2002

Adoption of US GAAP YES

1. Consolidated financial results for FY2001(April 1, 2001 - March 31, 2002)

(1)Consolidated statements of income

	Total volume of trading transactions		Net operating profit		Income before taxes & equity in earnings	
	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)
FY2001	8,972,245	-4.9	776	-98.1	-165,155	-
FY2000	9,436,863	-7.7	41,482	154.0	6,688	23.4

	Net income		Earnings per Share	Diluted EPS	Net income/ shareholders' equity	Income before taxes & equity in earnings/ total assets	Income before taxes & equity in earnings/ total volume of trading transactions
	(millions of yen)	(%)	(yen)	(yen)	(%)	(%)	(%)
FY2001	-116,418	-	-77.92	-	-38.4	-3.3	-1.8
FY2000	15,036	629.9	10.06	9.40	4.5	0.1	0.1

(Note) [1] Equity in earnings-net FY2001 -18,937 million yen
FY2000 16,874 million yen

[2] Average number of outstanding shares for the term FY2001 1,493,990,899
(Consolidated basis) FY2000 1,494,018,855

[3] Any changes of accounting method? No

[4] The ratio of total volume of trading transactions, net operating profit, income before taxes and equity in earnings, and net income represents the changes from the previous year

(2)Consolidated balance sheet

	Total assets	Shareholders' equity	Shareholders' equity/ total assets	Shareholders' equity per share
	(millions of yen)	(millions of yen)	(%)	(yen)
FY2001	4,805,669	263,895	5.5	176.64
FY2000	5,320,604	342,297	6.4	229.11

(Note) Number of outstanding shares at the end of the term FY2001 1,493,932,693
(Consolidated basis) FY2000 1,494,017,315

(3)Consolidated cash flow

(millions of yen)

	Cash flow from operating activities	Cash flow from investing activities	Cash flow from financing activities	Cash and cash equivalents at the end of the term
FY2001	198,456	74,504	-150,104	466,642
FY2000	179,305	187,993	-456,125	329,811

(4) Number of consolidated subsidiaries and affiliated companies accounted for by equity method

Subsidiaries 354 Affiliated companies 161

(5) Increase/decrease of consolidated subsidiaries and affiliated companies accounted for by equity method

Subsidiaries Newly included 19 Excluded 77 Affiliated companies Newly included 18 Excluded 43

2. Forecast of consolidated financial results for FY2002 April 1, 2002 - March 31, 2003

(millions of yen)

	Total volume of trading transactions	Net income
For the 1st six months ending September 30, 2002	4,200,000	12,000
For the year ending March 31, 2003	8,600,000	30,000

Forecasted EPS for the year ending March 31, 2002 20.08 (yen)

Remark: The above forecast is based upon available information and assumption, at announcement date, about uncertain factors which would influence upon future business.

Actual results might be influenced by various factors in the future.

Assumptions of the above forecast is mentioned in page 13.

Marubeni Corporation

Business Group

The major activities of Marubeni's business group are sales and trades of wide range of products and commodities, making the most of our world wide business bases and information network. In addition, we offer various financing and project-organizing services to customers, and also work on diversified businesses like natural resource development and investment in high-tech industries.

The Company breaks its operating segments into 12 segments identified by product and service, in addition to its domestic branches and offices, and overseas corporate subsidiaries and branches. Effective April 1, 2001, the Company added *Finance and Logistics Business* to its operating segments, whereas *Iron and Steel* was excluded in accordance with business transfer to Marubeni-Itochu Steel Inc., effective October 1, 2001.

Below are our products and services and some of our major group firms by operating segment.

IT Business: This group handles information technology-related businesses such as IP network infrastructures, overseas communication plants, cellular phones, whole and retail sales of hardware and software for personal computers, medical healthcare, BS/CS broadcasting, ASP/ISP and others, both domestically and internationally.

Subsidiaries: Marubeni Infotec Corporation(*), Marubeni Telecom Co., Ltd.(*), Vectant, Inc.

Affiliated companies: Sofmap Co., Ltd., Japan Cablenet Holdings Ltd.

Utility and infrastructure: This group develops and promotes the privatization of electricity, water supply and sewerage, and garbage businesses both domestically and internationally. In addition, the group promotes construction, installment and supply businesses related to railroads, airports, harbors, bridges and others.

Subsidiaries: Marubeni Power Systems Corporation, Marubeni Power Ventures, Inc.

Affiliated companies: Uni-Mar Enerji Yatirimlari A.S., EVER POWER IPP

Plant and ship: This group builds and delivers a wide variety of plants and participates in investments in plant businesses both domestically and internationally. In addition, it operates, leases, holds and navigates cargo boats and tankers.

Subsidiaries: Marubeni Tekmatex Corporation, Marubeni Protechs Corporation, Koyo Line, Ltd.

Affiliated companies: Pt. Chandra Asri, Royal Maritime

Marubeni Corporation

Transportation and industrial machinery: This group imports and exports vehicles, construction machines, agricultural machines, economical and industrial machines, airplanes, defense-related machines and aerospace-related machines both domestically and internationally, and markets them in Japan.

Subsidiaries: Marubeni Aerospace Corporation,
Marubeni Auto & Construction Machinery (America), Inc

Affiliated companies: Kubota Europe S.A., Unipres U.S.A. Inc.

Energy: This group is composed of products related to energy such as oil, gas, nuclear energy and coal. It also enters into various sorts of businesses which benefit from the development of resources through such as retail gas stations.

Subsidiaries: Marubeni Energy Corporation, MIECO Inc.

Affiliated companies: Shenzhen Sino-Benny LPG Co., Ltd.

Metals and mineral resources: This group produces, processes and sells light metals both domestically and internationally, in addition to processing and selling raw materials steel and light metals internationally.

Subsidiaries: Marubeni Metals Corporation, Marubeni Tetsugen Co., Ltd.
Marubeni Aluminium Australia Pty. Ltd.

Affiliated companies: Toyo-Memory Technology Sdn. Bhd.

Chemicals: This group handles various chemical products from raw materials to hi-tech products as well as IT-related products in response to the various needs of its domestic and international consumers.

Subsidiaries: Marubeni Plax Corporation, Marubeni Chemix Corporation

Affiliated companies: Shanghai Asahi Electronic Glass Co., Ltd., Dampier Salt Limited

Forest products and general merchandise: Besides selling rubber products, footwear and housing materials, the group operates leisure facilities, manufactures and sells raw materials for paper production, paper and wallpaper, and takes part in afforestation projects in Japan and internationally.

Subsidiaries: Marubeni Pulp & Paper Sales Co., Ltd., Koa Kogyo Co., Ltd.,
Marubeni Building Materials Co., Ltd.

Affiliated companies: Marusumi Paper Co., Ltd., Daishowa-Marubeni International Ltd.

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Agri-marine products: This group produces and handles all sorts of foods such as agricultural and marine products, processed food and beverages, raw materials and fodder and manure in addition to distributing these products on a worldwide basis.

Subsidiaries: Pacific Grain Terminal Ltd., Ten Corporation(*),
Cia. Iguacu de Café Solúvel

Affiliated companies: Yamaboshiya Co., Ltd., The Maruetsu, Inc.,
Katakura Chikkarin Co., Ltd.

Textile: With one consistent organization handling various textile-related goods from raw materials through products, the group purchases and produces raw materials for apparel and designs and sells apparel and living products in addition to rendering distribution services on a worldwide basis.

Subsidiaries: Marubeni Fashion Link, Limited, Marubeni Intex Co., Ltd,
Marubeni Textile Asia Ltd.

Affiliated companies: Erawan Textile Co., Ltd.

Development and construction: This group develops condominiums, houses and apartments, and develops and rents sports facilities and commercial buildings in Japan while operating internationally as a general area developer.

Subsidiaries: Marubeni Real Estate Co., Ltd., Marubeni Real Estate Sales Co., Ltd.,
Benny Estate Service Co.,Ltd.

Affiliated companies: Tipness Limited, Koshigaya Community Plaza Corporation

Finance and logistics business: Both in domestic and overseas, investment finance, non-bank business, and insurance business/ investment in logistics infrastructure, forwarding, and third party logistics improving the efficiency of distribution systems in SCM.

Subsidiaries: Marubeni General Leasing Corporation,
Marubeni Logistics Corporation,
Marubeni International Finance p.l.c.

Affiliated companies: Eastern Sea Leam Chabang Terminal Co.,Ltd.

Domestic branches and offices: Domestic branches and offices are located at many places in Japan, including the Hokkaido, Tohoku, Chubu, Chugoku-Shikoku, Kyushu areas, and handle various merchandise and carry out related activities.

Subsidiaries: IMT Corporation

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Overseas corporate subsidiaries and branches: Overseas corporate subsidiaries and branches are located all over the world, primarily in North America and Europe, and handle various merchandise and perform related activities.

Overseas corporate subsidiaries: Marubeni America Corporation, Marubeni Europe p.l.c.,
Marubeni Hong Kong and South China Ltd.

Subsidiaries: Helena Chemical Company

Affiliated companies: ATC Inc.

Corporate and administration, etc.: Financial services, group finance, etc.

Subsidiaries: Marubeni Finance Corporation,
Marubeni Management Resources Corp.

Affiliated companies: Marubeni-Itochu Steel Inc. Fuyo General Lease Co., Ltd.

(*)Domestic listed subsidiaries:

Marubeni Infotec Corporation (Tokyo Stock Exchange Section 2, Name changed from Kanto Electronics Corporation, since October 1, 2001)

Marubeni Telecom Co., Ltd. (Tokyo Stock Exchange Section 2),

Ten Corporation (JASDAQ)

Marubeni Corporation

Management Policy

(1) Basic Management Policy and Managerial Tasks

With the implementation of its ‘*@ction21 “A” PLAN*’ management plan, Marubeni (“the Company”) has brought forward the reorganization of unprofitable business areas. At the same time, predicting a further worsening of the economic environment, the Company enacted a wide-ranging initiative to reduce the risks of further losses. Under this initiative, the Company wrote off or made provisions for marketable securities, receivables, businesses, investments, and fixed assets. As a result, the Company posted a net loss of 116.4 billion yen for FY2001.

In FY2002, the Company will continue to restructure unprofitable business areas using the above-mentioned financial measures. These changes will lead to increases in profitability and far-reaching cost reductions. The Company plans to tie these gains into achieving the FY2002 net income target of 30 billion yen established under the “*A*” *PLAN*.

The Company’s new medium-term management plan, due to run for three years from FY2003, also positions "improving financial structures" and "reinforcing profit bases" as key issues for management. Aiming to achieve these goals at an early date, the Company will cut back its high-risk assets, replacing them instead with assets of the highest quality. This move will represent an important step in the Company’s efforts to improve profit ratios.

More specifically, the Company adopted PATRAC (Profit After Tax less Risk Asset Cost) as its primary financial indicator, to ensure that risks are appropriate to returns. Another new step will be the introduction of the Portfolio Unit System to allow the appropriate segmentation of management units. Individual units will be placed into categories for expansion, reinforcement, support, restructuring or withdrawal. Restructuring will also take place based around business strategy models drawn up to cater to different business formats and approaches. In this manner, the Company will ensure that the Marubeni Group is composed of only the most robust business areas.

In addition to the above steps, the Company founded a Compliance Committee in April, 2002. Under the direct authority of the President and CEO, this committee will make sure that laws are abided by, corporate ethics are exemplary, and that the utmost efforts are dedicated to accident prevention.

(2) Basic Policy Regarding the Appropriation of Retained Earnings

Providing shareholders with steady dividend payments ranks alongside increasing shareholders’ equity and improving return on equity (ROE) as one of the management’s important responsibilities. The Company, however, decided to forgo the payment of the fiscal year-end cash dividends for FY2001, due to a large amount of loss for the term.

The Company plans to pay year-end cash dividends of 3 yen for FY2002.

Marubeni Corporation

Management Policy (continued)

(3) Management and Administrative Structure

The Company assigns the authority required to conduct everyday business to the division head level. The Business Division has a self-sufficient structure, with staff organized in a manner optimally suited to its requirements. Corporate Staff Group is responsible for macro-control issues, such as group-wide capital budgeting and risk exposure control.

The Company's management system, including the Board of Directors, is arranged in the following manner.

Board of Directors:

The Board of Directors consisted of nine members as of April 2002, and is responsible for the scrutiny of, and decision-making relating to, items pertaining to laws and the Company's articles of incorporation, and other important management issues. Board meetings take place once a month as a general rule, with the President and CEO acting as Chairman.

Corporate Management Committee:

The Corporate Management Committee consists of the President and CEO, the Representative Directors, Advisors to the President and CEO, and other directors designated by the President and CEO, and conducts investigations and discussions relating to major management issues and other issues pertinent to the whole company. Meetings take place twice a month as a general rule, with the President and CEO acting as Chairman.

Committee of Chief Operating Officers:

The Committee of Chief Operating Officers consists of the President and CEO, the Representative Directors, Advisors to the President and CEO, Chief Operating Officers, Executive Corporate Officers, the General Manager for North America & Central America, the General Manager for Europe, and the Corporate Officer of Risk Management Division. The committee is responsible for investigating and discussing issues relating to management planning, budgeting, financial results, capital planning, and operations. Meetings are conducted four times a year as a general rule, with the President and CEO acting as Chairman.

Committee of Executive Officers:

The Committee of Executive Officers consists of the President and CEO, directors designated by the President and CEO, the Executive Corporate Officer of the Corporate Planning & Coordination Department, and Executive Officers. Its responsibilities include communicating decisions made by the Board of Directors, the Corporate Management Committee and the Committee of Chief Operating Officers to Executive Officers, and investigating and reporting on other issues pertaining to business operations. Meetings take place once a month as a general rule, with the Executive Corporate Officer of the Corporate Planning & Coordination Department acting as chairman.

Marubeni Corporation

Financial Results and Conditions

1. Financial Results

(1) Outline for Fiscal Year 2001

<Business Environment>

During the year under review, the US economy slowed from spring 2001, the pace of growth fell heavily in Europe, and Asian economies generally lacked steam.

The United States experienced a full-scale correction in the aftermath of a capital investment downturn centered on information technology (IT). There were fears that the economy would slow even further following the terrorist attack of September 11, 2001. However, from early 2002, the economy showed signs of bottoming out as interest rates and tax reductions began to take effect and inventory adjustments progressed.

European economies were generally dull, reflecting slower growth in personal consumption and a decline in capital investment, as well as a downturn in exports amid a sluggish global economy.

In Asia, Singapore and Taiwan, which depend heavily on IT-related exports, suffered economic retrogression. Other ASEAN nations suffered fall in production and exports, where economic momentum slowed down. Korean economy showed signs of bottoming out as indicated by surging stock prices or upward trend in production, reflecting the progress of structural reforms. In China, implementation of stimulatory fiscal policies and steady personal consumption supported the economy. Sluggish growth in exports, however, dulled overall economic expansion.

Russia showed firm growth, particularly in personal consumption, whereas Central and South America suffered a protracted economic stagnation, showed by substantial currency devaluation in Argentina.

As for Japanese economy for the term, decline in exports, particularly in IT related products, as well as a sustained mild deflation, expanded actual debt burden and put pressure on corporate profits. Personal consumption stagnated owing to worsened unemployment and incomes. The Bank of Japan promoted a quantitative easing and supplied ample funds to the markets. However, this approach did not prompt financial institutions to increase lending, so the effects were limited. On the positive side, there were signs of having bottomed out in manufacturing activity since early 2002. Also, stock prices turned up, then a crisis in the financial system was averted. Japan's current account surplus shrank owing to growing imports from China and elsewhere in Asia.

Marubeni Corporation
Financial Results and Conditions (continued)

<Consolidated Financial Results>

The summary of consolidated financial results for this term is as follows:

(billions of yen)

	FY2001	FY2000	Variance	
			Amount	%
Total volume of trading transactions	8,972.2	9,436.9	-464.6	-4.9%
Gross trading profit	436.8	479.8	-43.0	-9.0%
Operating profit	0.8	41.5	-40.7	-98.1%
Income before taxes and equity in earnings	-165.2	6.7	-171.8	-
Net income	-116.4	15.0	-131.5	-

Total Volume of Trading Transactions

On a consolidated basis, Marubeni's total volume of trading transactions dropped 4.9%, to ¥8,972.2 billion.

Trading Transactions by Type

Domestic transactions were off 13.9%, owing mainly to declines in Metals and Machinery.

Exports rose 2.1%, on the strength of gains in Machinery.

Imports dropped 13.7%, primarily because of declines in Energy and Metals.

Offshore transactions increased 10.0%, as a result of improvements in Energy.

Total Volume of Trading Transactions and Gross Trading Profit by Operating Segment

(billions of yen)

	Total volume of trading transactions			Gross trading profit		
	FY2001	FY2000	Variance	FY2001	FY2000	Variance
IT Business	467.1	451.1	16.0	33.2	41.3	-8.1
Utility and Infrastructure	329.8	424.6	-94.8	10.6	10.1	0.4
Plant and Ship	600.7	511.4	89.3	10.3	20.2	-9.9
Transportation and Industrial Machinery	774.2	836.5	-62.3	52.5	53.2	-0.7
Energy	2,196.9	1,911.1	285.8	30.3	31.3	-1.0
Metals and Mineral Resources	476.1	523.8	-47.7	14.6	15.5	-0.9
Iron and Steel	-	530.0	-530.0	-	25.5	-25.5
Chemicals	538.9	601.5	-62.7	28.7	29.6	-0.9
Forest Products and General Mdse	728.5	794.3	-65.8	40.8	44.0	-3.2
Agri-Marine Products	1,044.8	1,052.8	-8.0	60.3	65.0	-4.8
Textiles	438.4	488.9	-50.5	28.1	30.6	-2.4
Development and Construction	184.9	207.5	-22.6	32.2	29.1	3.1
Finance & Logistics Business	46.5	-	46.5	6.8	-	6.8
Domestic Branches and Offices	297.4	435.2	-137.8	6.6	11.4	-4.8
Overseas Corporate Subsidiaries and Branches	1,100.1	1,229.3	-129.2	74.7	69.9	4.8
Corporate and Elimination etc.	-251.9	-561.2	309.2	7.3	3.0	4.3
Consolidated	8,972.2	9,436.9	-464.6	436.8	479.8	-43.0

Marubeni Corporation

Financial Results and Conditions (continued)

IT Business transactions rose ¥16 billion or 3.6%, reflecting growth in telecommunication systems for other Asian countries. Gross trading profit for the segment fell ¥8.1 billion or 19.7%, because of declines of revenue in overseas projects, a higher cost of sales owing to capital expenditures, and deteriorating market conditions in IT product-related businesses.

Utility & Infrastructure transactions were down ¥94.8 billion or 22.3%. This followed a decrease in power station projects in North America, which offset rises in Brunei and Vietnam and gains in power consolidation operations in the United Kingdom. Gross trading profit in this segment climbed ¥0.4 billion, or 4.3%, on the back of power projects in Brunei, Vietnam and India, power consolidation operations in the United Kingdom and gains in Japanese domestic power operations.

Plant & Ship transactions advanced ¥89.3 billion or 17.5%, reflecting expanded transactions in energy plants, chemicals plants and ships in Africa and Latin America. Gross trading profit fell ¥9.9 billion or 49.2%, however, mainly because reduced transactions in industrial plants for China and Southeast Asia overcame gains in energy and chemicals plants in Africa.

Transportation & Industrial Machinery transactions slipped ¥63.2 billion or 7.4%, mainly because of lower development machinery transactions. Gross trading profit was down ¥0.7 billion or 1.3%.

Energy transactions improved ¥285.8 billion or 15.0%, owing to increase of overseas oil trading. Gross trading profit dropped ¥1.0 billion or 3.1%, however, because of the lower profitability of resources development businesses amid declining crude oil prices.

Metals & Mineral Resources transactions were down ¥47.7 billion or 9.1%, as a result of reduced transactions in iron ore and sluggish nonferrous metals markets. Gross trading profit was off ¥0.9 billion or 6.0%, stemming from poor market conditions and reduced transactions in electronics materials for IT industry.

The Iron & Steel segment was excluded from business segment, as Marubeni transferred these operations to Marubeni-Itochu Steel Inc. as of October 1, 2001. From the above, its result of first half of FY2001 (Trading transactions ¥238.2 billion, Gross trading profit ¥11.8 billion) was included in **Corporate and Elimination**.

Chemicals transactions declined ¥62.7 billion or 10.4%, reflecting poor markets for such products as organic chemicals and electronic materials, particularly in Asia. Gross trading profit thus decreased ¥0.9 billion or 3.0% accordingly.

Forest Products & General Merchandise transactions were down ¥65.8 billion or 8.3%, owing to downturns in the markets for paper, logs and plywoods. Gross trading profit declined ¥3.2 billion or 7.2%, due to softening pulp prices, reduced margins in paper transactions and decreased transactions in logs and plywood.

Agri-Marine Products transactions fell ¥8.0 billion or 0.8%, owing primarily to lower transactions in livestock. Poorer margins on livestock and grain products hampered its gross trading profit down by ¥4.8 billion or 7.3%.

Marubeni Corporation

Financial Results and Conditions (continued)

Textiles transactions decreased ¥50.5 billion or 10.3%, owing to a slowdown in Japanese domestic trading and an overhaul of low-profitability operations. Gross trading profit was down ¥2.4 billion or 8.0%, as a result of decreasing margins in domestic and import trading.

Development & Construction transactions dropped ¥22.6 billion or 10.9%, because of falling business in Japan. Enhanced margins boosted gross trading profit by ¥3.1 billion or 10.5%.

Finance & Logistics Business transactions recorded ¥46.5 billion and its gross trading profit was 6.8 billion.

Domestic branches and office transactions dropped ¥137.8 billion or 31.7%, mainly reflecting the transfer of Marubeni's Iron & Steel business to Marubeni-Itochu Steel Inc. Gross trading profit was off ¥4.8 billion or 42.4%.

Overseas corporate subsidiaries and branches transactions fell ¥129.2 billion or 10.5%, as a result of the transfer of the Iron & Steel business to Marubeni-Itochu Steel Inc. and a downturn in machinery-related transactions. Gross trading profit, however, advanced ¥4.8 billion or 6.8%.

As a result of the above factors, gross trading profit of the Company was off ¥43.0 billion or 9.0%, to ¥436.8 billion.

Operating profit slipped ¥40.7 billion or 98.1%, to ¥0.8 billion. This was due to an increase in the provision for doubtful accounts to prevent future possible losses, which overshadowed lower selling, general and administrative expenses resulting from a drive to cut costs.

Income before income taxes and equity in earnings was down ¥171.8 billion, to be deficit of ¥165.2 billion, owing to a decrease in operating profit and evaluation loss incurred on investment securities and fixed assets.

Income after income taxes and equity earnings (adopting income tax effects) decreased ¥95.6 billion, to ¥97.5.

Net income during FY2001 dropped ¥131.5 billion, to loss of ¥116.4 billion. This was due mainly to a decrease of ¥35.8 billion in equity in earnings of affiliated companies—net as a result of evaluation loss on fixed assets.

Marubeni Corporation
Financial Results and Conditions (continued)

(2) Restructuring Cost and Gains from Disposal of Assets for FY2001

<Restructuring Cost>

(billions of yen)

Breakdown	Consolidated
Liquidation and disposal losses related to associated firms	-59.5
Losses related to investment securities and investment equity securities	-97.2
Provision for doubtful accounts	-52.6
Losses related to fixed assets	-29.7
Total	-239.0

Restructuring cost on consolidated basis for this term amounted to 239.0 billion yen. The losses related to associated firms are included in Gain (loss) on property and equipment, Other-net, and Equity in earnings (losses).

<Gains from Disposal of Assets>

(billions of yen)

Breakdown	Consolidated
Gains from sales of investment securities and investment equity securities and others	23.2
Gains from sales of fixed assets and others	2.0
Total	25.2

For this term, gains from sales of assets on consolidated basis are 25.2 billion yen, which are appropriated to the above-mentioned restructuring cost.

Marubeni Corporation
Financial Results and Conditions (continued)

2. Consolidated Financial Conditions

Key line items in the consolidated balance sheets at year-end were as follows.

(billions of yen)

	March 31, 2002	March 31, 2001	Change
Total assets	4805.7	5,320.6	- 514.9
Shareholders' equity	263.9	342.3	- 78.4
Interest-bearing debt	3,184.9	3,428.4	- 243.5
Net interest-bearing debt	2,712.9	3,089.8	- 376.9
(Net debt-equity ratio)	10.28 times	9.03 times	+1.25 points

(billions of yen)

	March 31, 2002	March 31, 2001	Change
Net interest-bearing debt after factoring out impact of SFAS No. 133	2,673.2	3,089.8	- 416.6
(Net debt-to-equity ratio)	10.13 times	9.03 times	+1.10 points

At the close of the fiscal year ended March 31, 2002, consolidated total assets were ¥4,805.7 billion, down ¥514.9 billion. This owed to the transfer of the Iron & Steel business to Marubeni-Itochu Steel Inc., reviews of less profitable transactions, and business reorganizations and asset sales, which reduced notes and accounts receivable, inventories, investment securities and other investments and long-term receivables. Consolidated interest-bearing debt declined ¥243.5 billion, to ¥3,184.9 billion, reflecting reduction of total assets. Net interest-bearing debt after deducting cash and cash equivalents was down ¥376.9 billion, to ¥2,712.9 billion. Effective from this period, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Hedging Activities" (updated with SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities"), which boosted consolidated interest-bearing debt by ¥39.7 billion. After factoring out this impact, net interest-bearing debt fell ¥416.6 billion, to ¥2,673.2 billion.

Shareholders' equity dropped ¥78.4 billion, to ¥263.9 billion, reflecting net losses for the term, which offset a rise in accumulated other comprehensive gain/loss. Consequently, the net debt-to-equity ratio worsened 1.25 points from 9.03 times, to 10.28 times.

Net cash provided by operating activities increased ¥19.2 billion, to ¥198.5 billion, owed to efficient operations through reduction of receivables and inventories. Net cash provided by investing activities was ¥74.5 billion, due to sales and redemptions of marketable securities and investment securities, and collection of loans receivable, down ¥113.5 billion. Thus, free cash inflow for the period was ¥273 billion.

Net cash used in financing activities was ¥150.1 billion, after the free cash inflow was applied to reduce interest-bearing debts and enhance liquidity. As a result, cash and cash equivalents at year-end were up ¥136.8 billion, to ¥466.6 billion.

Marubeni Corporation
Financial Results and Conditions (continued)

3. Forecast for Fiscal Year Ending March 31, 2003

1) Forecast of consolidated financial results

Forecast of financial results for the year ending March 31, 2003, is as follows.

(billions of yen)

	For the 1st six months ending Sept. 30, 2002 Prospect	For the year to March 31, 2003 Prospect	For the year to March 31, 2002 Actual
Total volume of trading transactions	4,200.0	8,600.0	8,972.2
Net income	12.0	30.0	- 116.4

Assumptions for the Forecast

In the fiscal year ending March 31, 2003, the Company expects US economy to maintain a recovery trend, reflecting steady personal consumption. Japanese economy is expected to bottom out, mainly due to export to US and Asia. Thus, the global economy will return to a generally positive condition.

Against that backdrop, the Company anticipates improved transactions in the Utility & Infrastructure and Plant & Ship businesses. Nonetheless, the total volume of trading transactions will possibly fall ¥372.2 billion, to ¥8,600.0 billion, owing to the transfer of Iron & Steel business to Marubeni-Itochu Steel Inc. and reduced Energy transactions. Net income from all business segments is expected to be improved due to further improvement of loss-making businesses, increasing profits from core business areas and far-reaching cost curtailment. Consequently, the Company expects to achieve the consolidated net income target of ¥30.0 billion established under *@ction21 "A" Plan*.

Major assumed factors

Foreign exchange rate: US\$1 = approx. ¥130

Short-term prime rate (Japan): 1.375%

Long-term prime rate (Japan): 2.2%

2) Forecasts for Assets, Liabilities and Shareholders' Equity

In the year ahead and beyond, the Company will continue to push forward with its endeavor to strengthen its financial position under its *@ction 21 "A" Plan*. As a result, at the end of March 31, 2003, consolidated total assets should be ¥4,400.0 billion, consolidated net interest-bearing debt after deducting cash and cash equivalents should be ¥2,500.0 billion, and consolidated shareholders' equity should stand at ¥290.0 billion.

Marubeni Corporation
Breakdown of Total Volume of Trading Transactions

Total volume of trading transaction by type:

Millions of yen

	March 31, 2002		March 31, 2001		Variance	Changes in %
	Amount	%	Amount	%		
Domestic	¥ 3,232,883	36.0%	¥ 3,754,652	39.8%	¥ - 521,769	- 13.9%
Export	1,209,677	13.5%	1,184,653	12.5%	25,024	2.1%
Import	1,519,451	16.9%	1,760,793	18.7%	- 241,342	- 13.7%
Offshore	3,010,234	33.6%	2,736,765	29.0%	273,469	10.0%
Total	¥ 8,972,245	100.0%	¥ 9,436,863	100.0%	¥ - 464,618	- 4.9%

Total volume of trading transaction by product:

Millions of yen

	March 31, 2002		March 31, 2001		Variance	Changes in %
	Amount	%	Amount	%		
Machinery	¥ 2,279,414	25.5%	¥ 2,360,973	25.0%	¥ - 81,559	- 3.5%
Energy	2,308,831	25.7%	1,988,217	21.1%	320,614	16.1%
Metals	874,196	9.7%	1,326,967	14.1%	- 452,771	-34.1%
Chemicals	863,307	9.6%	909,064	9.6%	- 45,757	- 5.0%
Forest products and general merchandise	819,288	9.1%	901,502	9.5%	- 82,214	- 9.1%
Agri-marine products	1,112,431	12.4%	1,139,875	12.1%	- 27,444	- 2.4%
Textile	520,043	5.8%	587,368	6.2%	- 67,325	- 11.5%
Development and construction	194,735	2.2%	222,897	2.4%	- 28,162	- 12.6%
Total	¥ 8,972,245	100.0%	¥ 9,436,863	100.0%	¥ - 464,618	- 4.9%

Marubeni Corporation
Consolidated Statements of Operations

	<i>Millions of yen</i>			
	Year ended March 31			
	2002	2001	Variance	Ratio
Total volume of trading transactions	¥ 8,972,245	¥ 9,436,863	¥ - 464,618	- 4.9 %
Gross trading profit (ratio)	¥ 436,804 (4.87%)	¥ 479,754 (5.08%)	¥ - 42,950	- 9.0 %
Expenses:				
Selling, general and administrative expenses	- 392,092	- 400,356	8,264	- 2.1 %
Provision for doubtful accounts	- 43,936	- 37,916	- 6,020	15.9 %
Total	- 436,028	- 438,272	2,244	- 0.5 %
Operating profit	776	41,482	-40,706	- 98.1 %
Other income (expenses):				
Interest expense, net of interest income	- 29,492	-29,532	40	- 0.1 %
Dividends	7,477	7,692	- 215	- 2.8 %
Gain (loss) on investment securities	- 83,814	2,318	- 86,132	-
Gain (loss) on property and equipment	- 43,636	3,738	- 47,374	-
Other - net	- 16,466	- 19,010	2,544	-
Total	- 165,931	- 34,794	-131,137	-
Income (loss) before income taxes and equity in earnings (losses) of affiliated companies	- 165,155	6,688	- 171,843	-
Provision for income taxes	67,674	- 8,526	76,200	-
Loss before equity in earnings (losses) of affiliated companies	- 97,481	- 1,838	- 95,643	-
Equity in earnings (losses) of affiliated companies-net (after income tax effects)	- 18,937	16,874	- 35,811	-
Net income (loss)	¥ - 116,418	¥ 15,036	¥ - 131,454	-

*These financial statements are based on US GAAP.

Marubeni Corporation
Consolidated Balance Sheets

	<i>Millions of yen</i>		
	March 31		
	2002	2001	Variance
Assets			
Current assets:			
Cash and cash equivalents, and time deposits	¥ 471,978	¥ 338,524	¥ 133,454
Investment securities	63,949	87,410	- 23,461
Notes and accounts receivable - trade:			
Notes receivable	181,566	294,082	- 112,516
Accounts receivable	919,741	1,233,961	- 314,220
Due from affiliated companies	182,708	145,123	37,585
Allowance for doubtful accounts	- 34,213	- 26,832	- 7,381
Inventories	439,278	481,227	- 41,949
Advance payments to suppliers	67,074	76,146	- 9,072
Deferred income taxes	33,207	27,886	5,321
Prepaid expenses and other current assets	162,271	115,309	46,962
Total current assets	<u>2,487,559</u>	<u>2,772,836</u>	<u>- 285,277</u>
Investments and long-term receivables:			
Affiliated companies	283,944	289,575	- 5,631
Securities and other investments	553,857	652,382	- 98,525
Notes, loans and accounts receivable - trade	447,595	614,930	-167,335
Allowance for doubtful accounts	- 115,341	-102,894	- 12,447
Property leased to others, at cost, less accumulated depreciation	249,781	302,161	-52,380
Total investments and long-term receivables	<u>1,419,836</u>	<u>1,756,154</u>	<u>- 336,318</u>
Property and equipment, at cost	511,874	532,720	- 20,846
Prepaid pension cost	93,829	84,507	9,322
Deferred income taxes	154,391	83,899	70,492
Other assets	138,180	90,488	47,692
Total assets	<u>¥4,805,669</u>	<u>¥5,320,604</u>	<u>¥ - 514,935</u>

Marubeni Corporation
Consolidated Balance Sheets (continued)

	<i>Millions of yen</i>		
	March 31		Variance
	2002	2001	
Liabilities and shareholders' equity			
Current liabilities:			
Short-term loans	¥ 719,254	¥ 835,663	¥ - 116,409
Current portion of long-term debt	528,048	475,842	52,206
Notes and accounts payable-trade			
Notes and acceptances payable	222,066	282,169	- 60,103
Accounts payable	624,962	796,750	- 171,788
Due to affiliated companies	52,371	48,845	3,526
Advance payments received from customers	58,138	46,824	11,314
Income taxes	10,967	9,459	1,508
Deferred income taxes	1,490	1,720	- 230
Accrued expenses and other current liabilities	223,912	227,939	- 4,027
Total current liabilities	2,441,208	2,725,211	- 284,003
Long-term debt, less current portion	2,048,454	2,193,789	- 145,335
Employees' retirement benefits	12,893	13,960	- 1,067
Deferred income taxes	6,345	14,766	- 8,421
Minority interests in consolidated subsidiaries	32,874	30,581	2,293
Shareholders' equity:			
Common stock	194,039	194,039	-
Additional paid-in capital	216,993	216,993	-
Retained earnings	- 94,754	21,664	- 116,418
Accumulated other comprehensive loss	- 52,375	- 90,398	38,023
Cost of common stock in treasury	- 8	- 1	- 7
Total shareholders' equity	263,895	342,297	- 78,402
Total liabilities and shareholders' equity	¥4,805,669	¥5,320,604	¥ - 514,935
Cash and cash equivalents:			
	¥ 466,642	¥ 329,811	¥ 136,831
Accumulated other comprehensive loss:			
Net unrealized gains (losses) on investment securities, net of reclassification	¥ 386	¥ - 14,242	¥ 14,628
Currency translation adjustments, net of reclassification	- 51,826	- 75,963	24,137
Minimum pension liability adjustment	- 220	- 193	- 27
Net unrealized losses on derivatives	- 715	0	- 715

*The variances in shareholders' equity except for capital transactions at the end of FY2001 and FY2000 are 78,395 million yen (decrease), and 17,995 million yen (increase), respectively.

*These financial statements are based on US GAAP.

Marubeni Corporation
Consolidated Statements of Changes in Shareholders' Equity

Millions of yen

	March 31, 2002	March 31, 2001	Variance
Common stock:			
Balance at beginning of year	¥194,039	¥194,039	¥ -
Balance at end of year	<u>¥194,039</u>	<u>¥194,039</u>	<u>¥ -</u>
Additional paid-in capital:			
Balance at beginning of year	¥216,993	¥216,993	¥ -
Balance at end of year	<u>¥216,993</u>	<u>¥216,993</u>	<u>¥ -</u>
Retained earnings (losses):			
Balance at beginning of year	¥ 21,664	¥ 6,628	¥ 15,036
Net income (loss)	- 116,418 ¥-116,418	15,036 ¥ 15,036	- 131,454 ¥ -131,454
Cash dividends	-	-	-
Balance at end of year	<u>¥- 94,754</u>	<u>¥ 21,664</u>	<u>¥- 116,418</u>
Accumulated other comprehensive income (loss):			
Balance at beginning of year	¥-90,398	¥ -93,357	¥ 2,959
Cumulative effect of accounting changes	¥ 1,426	-	¥ 1,426
Unrealized (losses) gains on investment securities, net of reclassification	14,628	-37,568	52,196
Currency translation adjustments, net of reclassification	24,137	10,362	13,775
Minimum pension liability adjustment	- 27	30,165	- 30,192
Net unrealized losses on derivatives	<u>- 2,141</u>	<u>-</u>	<u>- 2,141</u>
Other comprehensive income (loss), net of tax	38,023 <u>38,023</u>	2,959 <u>2,959</u>	35,064 <u>35,064</u>
Comprehensive income (loss)	<u>¥ -78,395</u>	<u>¥ 17,995</u>	<u>¥ -96,390</u>
Balance at end of year	<u>¥ -52,375</u>	<u>¥ -90,398</u>	<u>¥ 38,023</u>
Cost of common stock in treasury:			
Balance at beginning of year	¥ - 1	¥ - 2	¥ 1
Treasury stock sold (repurchased)	<u>- 7</u>	<u>1</u>	<u>- 8</u>
Balance at end of year	<u>¥ - 8</u>	<u>¥ - 1</u>	<u>¥ - 7</u>

*These financial statements are based on US GAAP.

Marubeni Corporation
Consolidated Statements of Cash Flows

	<i>Millions of yen</i>		
	March 31 2002	2001	Variance
Operating activities			
Net income (loss)	¥ - 116,418	¥ 15,036	¥ - 131,454
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Depreciation and amortization	71,052	69,914	1,138
Provision for doubtful accounts	43,936	37,916	6,020
Equity in (earnings) losses of affiliated companies- net	31,647	- 6,740	38,387
(Gain) loss on investment securities	83,814	- 2,318	86,132
(Gain) loss on property and equipment	43,636	- 3,738	47,374
Deferred income taxes	- 87,378	- 13,258	- 74,120
Changes in operating assets and liabilities:			
Notes and accounts receivable	291,263	64,461	226,802
Inventories	35,970	20,495	15,475
Advance payments to suppliers and prepaid expenses and other current assets	- 58,369	5,678	- 64,047
Prepaid pension cost	- 9,322	- 84,507	75,185
Notes, acceptances and accounts payable	- 148,059	55,801	- 203,860
Advance payments received from customers and accrued and other current liabilities	13,066	23,354	- 10,288
Income taxes	- 162	- 15,923	15,761
Other	3,780	13,134	- 9,354
Net cash provided by operating activities	198,456	179,305	19,151
Investing activities			
Proceeds from sales and redemptions of securities and other investments	224,832	283,634	- 58,802
Purchases of securities and other investments	- 158,546	- 133,590	- 24,956
Proceeds from sales of property and equipment and property leased to others	19,432	65,830	- 46,398
Purchases of property and equipment and property leased to others	- 76,783	- 95,430	18,647
Collection of loans receivable	114,806	148,999	- 34,193
Loans made to customers	- 58,879	- 56,724	- 2,155
Other	9,642	- 24,726	34,368
Net cash provided by investing activities	74,504	187,993	-113,489
Financing activities			
Net decrease in short-term loans	- 29,498	- 150,052	120,554
Proceeds from long-term debt	509,708	374,323	135,385
Payments of long-term debt	- 632,830	-680,791	47,961
Sale (purchase) of treasury stock	- 5	1	- 6
Other	2,521	394	2,127
Net cash used in financing activities	- 150,104	- 456,125	306,021
Effect of exchange rate changes on cash and cash equivalents	13,975	13,330	645
Net (decrease) increase in cash and cash equivalents	136,831	- 75,497	212,328
Cash and cash equivalents at beginning of year	329,811	405,308	- 75,497
Cash and cash equivalents at end of year	466,642	329,811	136,831

*These financial statements are based on US GAAP.

Marubeni Corporation
Notes to Consolidated Financial Statements

Basis of Consolidated Financial Statements

1. Subsidiaries and affiliated companies accounted for by equity method

(1) Number of subsidiaries and affiliated companies

	March 31, 2002	March 31, 2001	Variance
Subsidiaries	354	412	-58
Affiliated companies	161	186	-25
Total	515	598	-83

(2) Major Group Firms

Subsidiaries

Overseas 217	Iguaçu de Café Solúvel Marubeni America Corporation Marubeni Europe p.l.c. Marubeni Hong Kong & South China Ltd.(*1) Marubeni International Finance p.l.c.
Domestic 137	Marubeni Infotec Corporation(*2) Marubeni Energy Corporation Marubeni Real Estate Co., Ltd. Marubeni Pulp & Paper Sales Co., Ltd. Marubeni Telecom Co., Ltd.

(*1) Name changed from Marubeni Hong Kong Ltd., since April 1, 2001.

(*2) Name changed from Kanto Electronics Corporation, since October 1, 2001.

Affiliated companies

Overseas 111	Shanghai Asahi Electronic Glass Co., Ltd. Uni-Mar Energi Yatirimlari A.S. Daishowa-Marubeni International Ltd.
Domestic 50	The Maruetsu, Inc. Sofmap Co., Ltd. Marubeni Construction Material Lease Co., Ltd Marusumi Paper Co.

(3) Changes

Subsidiaries

Newly included 19	Marubeni Management Resources Corporation Clarity OpNext Holdings I, LLC SmartestEnergy Ltd. Others--- 16 companies
Excluded	77 companies

Affiliated companies

Newly included 18	Marubeni-Itochu Steel Inc. ANT Minerals PTY. LTD. SHANGHAI BAIHONG TRADING Co., Ltd. Others--- 15 companies
Excluded	43 companies

2. Change of Accounting Standards

Effective April 1 2001, the Company adopted Statement of Financial Accounting Standards No. 133 "Accounting for Derivative Instruments and Hedging Activities" and Statement No. 138 "Accounting for Derivative Instruments and Hedging Activities (Revision of Standards No.133)".

Marubeni Corporation
Notes to Consolidated Financial Statements (continued)

Earnings/loss per share of common stock

The following table sets forth the computation of basic and diluted earnings/loss per share:

	<i>Millions of yen</i>			
	Year ended March 31			
	2002		2001	
Numerator:				
Net income (loss) (numerator for basic earnings (loss) per share)	¥	-116,418	¥	15,036
Effect of dilutive securities:				
Convertible debentures		-		407
Numerator for diluted earnings (loss) per share	¥	-116,418	¥	15,443
Denominator:				
	<i>Thousands of shares</i>			
Denominator for basic earnings (loss) per share - weighted average shares		1,493,991		1,494,019
Effect of dilutive securities:				
Convertible debentures		-		148,869
Denominator for diluted earnings (loss) per share - adjusted weighted average shares and assumed conversions		1,493,991		1,642,888
	<i>Yen</i>			
Basic earnings (loss) per share	¥	-77.92	¥	10.06
Diluted earnings (loss) per share	¥	-77.92	¥	9.40

The convertible debentures issued in 1986 with a rate of 2.1%, in 1988 with a rate of 2.0% and in 1996 with a rate of 0.85% were dilutive for the year ended March 31, 2001. The convertible debentures issued in 1988 was redeemed in September 2000.

Marubeni Corporation

Notes to Consolidated Financial Statements (continued)

Segment Information

1. Operating Segments

The Company's operating segments by which management evaluates performance and allocates resources are classified in terms of the nature of the products and services or areas. The segments, by products and services, are managed by the divisions of the Head Office. Domestic branches and offices, and overseas corporate subsidiaries and branches operate in the respective areas and are independent operating units. Each reportable segment purchases, distributes and markets a wide variety of industrial and consumer goods including raw materials and equipment relating to a multitude of industries and, in addition, provides the related financing, insurance and other services to these operations primarily on a worldwide basis. The Company breaks its operating segments into 12 segments identified by product and service, in addition to its domestic branches and offices, and overseas corporate subsidiaries and branches. Effective April 1, 2001, the Company added *Finance and Logistics Business* to its operating segments, whereas *Iron and Steel* was excluded in accordance with business transfer to Marubeni-Itochu Steel Inc., effective October 1, 2001.

Marubeni Corporation
Notes to Consolidated Financial Statements (continued)

Segment Information (continued)

The Company's operating segment information for the years ended March 31, 2002 and 2001, were as follows:

Year ended March 31, 2002 (April 1, 2001 - March 31, 2002)	<i>Millions of yen</i>							
	IT business	Utility and infrastructure	Plant and ship	Transportation and industrial machinery	Energy	Metals and mineral resources	-	Chemicals
Total volume of trading transactions:								
Outside customers	¥ 462,716	¥ 329,565	¥ 593,155	¥ 756,297	¥ 2,195,849	¥ 430,132	-	¥ 518,620
Inter-segment	4,427	185	7,539	17,906	1,099	45,965	-	20,239
Total	<u>¥ 467,143</u>	<u>¥ 329,750</u>	<u>¥ 600,694</u>	<u>¥ 774,203</u>	<u>¥ 2,196,948</u>	<u>¥ 476,097</u>	-	<u>¥ 538,859</u>
Gross trading profit	<u>¥ 33,205</u>	<u>¥ 10,564</u>	<u>¥ 10,251</u>	<u>¥ 52,466</u>	<u>¥ 30,285</u>	<u>¥ 14,589</u>	-	<u>¥ 28,694</u>
Segment net income (loss)	<u>¥ -35,647</u>	<u>¥ 1,960</u>	<u>¥ -30,202</u>	<u>¥ -6,250</u>	<u>¥ 5,465</u>	<u>¥ -1,369</u>	-	<u>¥ 2,111</u>
Segment assets	<u>¥ 263,365</u>	<u>¥ 212,807</u>	<u>¥ 402,287</u>	<u>¥ 329,131</u>	<u>¥ 351,483</u>	<u>¥ 177,754</u>	-	<u>¥ 165,692</u>
Depreciation and amortization	<u>¥ 3,808</u>	<u>¥ 3,968</u>	<u>¥ 1,796</u>	<u>¥ 3,756</u>	<u>¥ 7,133</u>	<u>¥ 2,196</u>	-	<u>¥ 2,600</u>
Expenditures for segment assets	<u>¥ 11,635</u>	<u>¥ 4,710</u>	<u>¥ 8,524</u>	<u>¥ 1,674</u>	<u>¥ 3,255</u>	<u>¥ 188</u>	-	<u>¥ 1,880</u>

	<i>Millions of yen</i>								
	Forest products and general merchandise	Agri-marine products	Textile	Development and construction	Finance and logistics business	Domestic branches and offices	Overseas corporate subsidiaries and branches	Corporate and elimination	Consolidated
Total volume of trading transactions:									
Outside customers	¥ 695,337	¥ 1,030,882	¥ 434,724	¥ 184,018	¥ 39,435	¥ 276,451	¥ 792,738	¥ 232,326	¥ 8,972,245
Inter-segment	33,147	13,912	3,664	909	7,025	20,912	307,319	-484,248	-
Total	<u>¥ 728,484</u>	<u>¥ 1,044,794</u>	<u>¥ 438,388</u>	<u>¥ 184,927</u>	<u>¥ 46,460</u>	<u>¥ 297,363</u>	<u>¥ 1,100,057</u>	<u>¥ -251,922</u>	<u>¥ 8,972,245</u>
Gross trading profit	<u>¥ 40,833</u>	<u>¥ 60,276</u>	<u>¥ 28,134</u>	<u>¥ 32,183</u>	<u>¥ 6,774</u>	<u>¥ 6,585</u>	<u>¥ 74,704</u>	<u>¥ 7,261</u>	<u>¥ 436,804</u>
Segment net income (loss)	<u>¥ 3,060</u>	<u>¥ -6,475</u>	<u>¥ 1,352</u>	<u>¥ -23,362</u>	<u>¥ 447</u>	<u>¥ -1,399</u>	<u>¥ -11,363</u>	<u>¥ -14,746</u>	<u>¥ -116,418</u>
Segment assets	<u>¥ 331,755</u>	<u>¥ 346,456</u>	<u>¥ 150,503</u>	<u>¥ 398,484</u>	<u>¥ 340,354</u>	<u>¥ 92,549</u>	<u>¥ 563,108</u>	<u>¥ 679,941</u>	<u>¥ 4,805,669</u>
Depreciation and amortization	<u>¥ 2,737</u>	<u>¥ 4,671</u>	<u>¥ 830</u>	<u>¥ 3,526</u>	<u>¥ 16,161</u>	<u>¥ 148</u>	<u>¥ 9,782</u>	<u>¥ 7,940</u>	<u>¥ 71,052</u>
Expenditures for segment assets	<u>¥ 4,678</u>	<u>¥ 8,076</u>	<u>¥ 652</u>	<u>¥ 13,260</u>	<u>¥ 12,547</u>	<u>¥ 243</u>	<u>¥ 14,701</u>	<u>¥ -9,249</u>	<u>¥ 76,783</u>

Marubeni Corporation
Notes to Consolidated Financial Statements (continued)

Segment Information (continued)

Year ended March 31, 2001 (April 1, 2000 - March 31, 2001)	<i>Millions of yen</i>							
	IT business	Utility and infrastructure	Plant and ship	Transportation and industrial machinery	Energy	Metals and mineral resources	Iron and steel	Chemicals
Total volume of trading transactions:								
Outside customers	¥444,564	¥424,372	¥505,369	¥814,057	¥1,909,479	¥470,489	¥483,958	¥574,741
Inter-segment	6,536	194	6,027	22,442	1,670	53,352	46,016	26,790
Total	¥451,100	¥424,566	¥511,396	¥836,499	¥1,911,149	¥523,841	¥529,974	¥601,531
Gross trading profit	¥41,328	¥10,126	¥20,188	¥53,179	¥31,258	¥15,517	¥25,524	¥29,571
Segment net income (loss)	¥-3,526	¥-3,524	¥-14,002	¥-10,489	¥8,383	¥2,738	¥-2,366	¥3,803
Segment assets	¥303,382	¥198,623	¥573,658	¥447,078	¥318,981	¥207,470	¥251,544	¥180,367
Depreciation and amortization	¥2,810	¥3,554	¥3,690	¥21,155	¥4,342	¥2,458	¥962	¥4,087
Expenditures for segment assets	¥17,632	¥1,884	¥1,358	¥23,035	¥16,976	¥252	¥592	¥2,231

	<i>Millions of yen</i>								
	Forest products and general merchandise	Agri-marine products	Textile	Development and construction	–	Domestic branches and offices	Overseas corporate subsidiaries and branches	Corporate and elimination	Consolidated
Total volume of trading transactions:									
Outside customers	¥759,723	¥1,029,812	¥483,641	¥206,892	–	¥408,320	¥893,807	¥27,639	¥9,436,863
Inter-segment	34,604	22,951	5,255	620	–	26,869	335,478	-588,804	–
Total	¥794,327	¥1,052,763	¥488,896	¥207,512	–	¥435,189	¥1,229,285	¥-561,165	¥9,436,863
Gross trading profit	¥43,987	¥65,040	¥30,570	¥29,123	–	¥11,426	¥69,936	¥2,981	¥479,754
Segment net income (loss)	¥8,014	¥8,679	¥-3,462	¥-5,381	–	¥1,126	¥-1,363	¥26,406	¥15,036
Segment assets	¥381,894	¥350,086	¥184,097	¥426,304	–	¥170,607	¥559,145	¥767,368	¥5,320,604
Depreciation and amortization	¥3,695	¥4,220	¥568	¥3,016	–	¥281	¥8,562	¥6,514	¥69,914
Expenditures for segment assets	¥2,681	¥4,140	¥323	¥3,592	–	¥77	¥21,681	¥-1,024	¥95,430

(Note 1) The figures of *Finance and logistics business* for the year ended March 31, 2001 are included in *Corporate and elimination*.

(Note 2) Inter-segment transactions are generally priced in accordance with the prevailing market prices. *Corporate and elimination* includes differences in accounting principles generally accepted in Japan and those in the United States of America.

(Note 3) The figures of *Iron and steel* for the first half of the year ended March 31, 2002 are included in *Corporate and elimination*.

Marubeni Corporation
Notes to Consolidated Financial Statements (continued)

Segment Information (continued)

2. Geographical Segments

The Company's geographical segment information for the years ended March 31, 2002 and 2001, were as follows:

		<i>Millions of yen</i>					
Year ended March 31, 2002 (April 1, 2001 - March 31, 2002)	Japan	North America	Europe	Asia/Oceania	Other	Eliminations	Consolidated
Total volume of trading transactions:							
Outside customers	¥ 6,075,145	¥ 1,375,503	¥ 331,375	¥ 462,370	¥ 727,852	¥ -	¥ 8,972,245
Inter-segment	2,088,630	224,397	34,728	138,102	92,547	-2,578,404	-
Total	¥ 8,163,775	¥ 1,599,900	¥ 366,103	¥ 600,472	¥ 820,399	¥ -2,578,404	¥ 8,972,245
Segment operating profit (loss)	¥ -14,084	¥ -5,586	¥ 2,578	¥ 12,157	¥ 5,750	¥ -39	¥ 776
Segment assets	¥ 2,397,726	¥ 421,075	¥ 209,757	¥ 176,279	¥ 88,889	¥ -126,158	¥ 3,167,568
Other assets							¥ 1,638,101
Total assets							¥ 4,805,669

		<i>Millions of yen</i>					
Year ended March 31, 2001 (April 1, 2000 - March 31, 2001)	Japan	North America	Europe	Asia/Oceania	Other	Eliminations	Consolidated
Total volume of trading transactions:							
Outside customers	¥ 6,780,133	¥ 1,107,587	¥ 297,461	¥ 552,677	¥ 699,005	¥ -	¥ 9,436,863
Inter-segment	2,166,683	240,217	41,463	149,729	88,990	-2,687,082	-
Total	¥ 8,946,816	¥ 1,347,804	¥ 338,924	¥ 702,406	¥ 787,995	¥ -2,687,082	¥ 9,436,863
Segment operating profit (loss)	¥ 17,492	¥ 1,295	¥ 3,666	¥ 12,504	¥ 6,249	¥ 276	¥ 41,482
Segment assets	¥ 2,758,031	¥ 397,826	¥ 266,061	¥ 204,258	¥ 152,076	¥ -191,160	¥ 3,587,092
Other assets							¥ 1,733,512
Total assets							¥ 5,320,604

(Note 1) Countries and regions are categorized by geographical classification.

(Note 2) Major countries or areas that belong to each category:

1. North America ----- USA, Canada
2. Europe ----- UK, Belgium
3. Asia/Oceania ----- Singapore, China
4. Others ----- Latin America, Africa

(Note 3) Other assets which are not included in the segments are mainly cash and deposits, marketable securities, and investment securities.

Inter-segment transactions are generally priced in accordance with the prevailing market prices.

Marubeni Corporation
Notes to Consolidated Financial Statements (continued)

Segment Information (continued)

3. Volume of Overseas Trading Transactions

The volumes of overseas trading transactions for the years ended March 31, 2002 and 2001, were as follows:

Year ended March 31, 2002 (April 1, 2001 - March 31, 2002)	<i>Millions of yen</i>		<i>Ratio of overseas transactions(%)</i>
	Total volume of overseas transactions	Total volume of consolidated transactions	
North America	¥1,402,524		15.6
Europe	427,846		4.8
Asia/Oceania	1,467,335		16.4
Other	922,206		10.2
Total	¥4,219,911	¥8,972,245	47.0

Year ended March 31, 2001 (April 1, 2000 - March 31, 2001)	<i>Millions of yen</i>		<i>Ratio of overseas transactions(%)</i>
	Total volume of overseas transactions	Total volume of consolidated transactions	
North America	¥1,181,029		12.5
Europe	354,564		3.8
Asia/Oceania	1,557,657		16.5
Other	828,168		8.8
Total	¥3,921,418	¥9,436,863	41.6

(Note 1) Countries and regions are categorized by geographical classification.

(Note 2) Major countries or areas that belong to each category:

1. North America ----- USA, Canada
2. Europe ----- UK, Belgium
3. Asia/Oceania ----- China, Singapore
4. Others ----- Africa, Latin America

(Note 3) Overseas transactions sum up to the export transactions of the parent and the subsidiaries in Japan, the offshore transactions, and the transactions of the overseas subsidiaries, excluding transactions to Japan.

Marubeni Corporation
Notes to Consolidated Financial Statements

Marketable Equity Securities and Debt Securities

millions of yen

	March 31, 2002				March 31, 2001			
	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Available-for-sale securities								
Current:								
Corporate bonds	6,865	463	-251	7,077	70,512	1,243	-528	71,227
Other debt securities	-	-	-	-	147	-	-	147
Total debt securities	6,865	463	-251	7,077	70,659	1,243	-528	71,374
Marketable equity securities	-	-	-	-	-	-	-	-
Total	6,865	463	-251	7,077	70,659	1,243	-528	71,374
Non-current:								
Corporate bonds	11,818	486	-477	11,827	75,121	1,408	-20,989	55,540
Other debt securities	39	-	-1	38	1,254	238	-	1,492
Total debt securities	11,857	486	-478	11,865	76,375	1,646	-20,989	57,032
Marketable equity securities	161,362	30,406	-27,284	164,484	204,462	43,925	-43,973	204,414
Total	173,219	30,892	-27,762	176,349	280,837	45,571	-64,962	261,446

*The fair value of available-for-sale securities reflected in the balance sheets are based on quoted market prices. The unrealized gains and losses, net of taxes are added to accumulated other comprehensive income (loss) in shareholders' equity.

millions of yen

	March 31, 2002				March 31, 2001			
	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Held-to-maturity securities								
Current:								
Corporate bonds	56,121	1	-2	56,120	15,647	213	-	15,860
Other debt securities	-	-	-	-	6	-	-	6
Total	56,121	1	-2	56,120	15,653	213	-	15,866
Non-current:								
Corporate bonds	58,484	22	-5,878	52,628	132,035	581	-2,563	130,053
Other debt securities	-	-	-	-	369	-	-	369
Total	58,484	22	-5,878	52,628	132,404	581	-2,563	130,422

*The held-to-maturity securities are stated in the balance sheets at amortized cost, adjusted by method of depreciation.

*In addition to the above stated securities, 751 million yen and 383 million yen of marketable securities for sale are held

at March 31, 2002 and at March 31, 2001, respectively.

The net unrealized gains/loss of 35 million yen (loss) at March 31, 2002 and 1,764 million yen (loss) at March 31, 2001

Derivative Instruments

millions of yen

	March 31, 2002		March 31, 2001	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Interest rate swaps	37,860	37,860	-434	53,156
Foreign exchange contracts	2,589	2,589	191	665
Commodity futures, forwards	3,790	3,790	525	525

*Above interest rate swaps include interest/currency swaps.

*Effective April 1, 2001, the Company adopted Statement of Financial Accounting Standards No.133 "Accounting for Derivative Instruments and Hedging Activities (partially amended by Statement No.138)"

SFAS 133 requires the Companies to recognize all derivatives on the balance sheet at fair value.

Derivatives that are not hedges must be adjusted to fair value through earnings. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either to be offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings.

Marubeni Corporation
Notes to Consolidated Financial Statements

Employees' Retirement Benefits

The company and certain of its subsidiaries have unfunded lump-sum retirement plans which, in general, cover all employees other than directors. In addition, the Company and certain of its subsidiaries have contributory and non-contributory funded pension plans with independent trustee for covering eligible employees. Under the terms of the lump-sum retirement plans, eligible employees are entitled under most circumstances, upon mandatory retirement or earlier voluntary severance, to indemnities based on their compensation as of the date of severance and years of service.

Effective April 1, 1991, the Company amended its contributory funded pension plan to combine the plan with the pension benefits normally provided under the Welfare Pension Insurance Law of Japan. The combined welfare pension plan, in general, covers all employees and provides for pension payments commencing at age 60 or lump-sum payments upon severance.

The Company and certain of its subsidiaries apply Statement of Financial Accounting Standards No.87, "Employers' Accounting for Pensions", for their unfunded lump-sum retirement plans and contributory funded pension plans.

The net amount recognized in the consolidated balance sheets of the Company and certain subsidiaries at March 31, 2002 and 2001 are as follows.

	(millions of yen)	
	March 31, 2002	March 31, 2001
Net amount recognized	84,173	73,521
Prepaid benefit cost (current)	859	574
Prepaid benefit cost (non-current)	93,829	84,507
Accrued benefit liability	-12,893	-13,960
Intangible assets	1,999	2,067
Accumulated other comprehensive income, gross of tax	379	333

The components of net pension expense of the Company and certain subsidiaries' plans for the years ended March 31, 2002 and 2001 are as follows.

	(millions of yen)	
	2002	2001
Net pension expense	14,406	17,225

The discount rates and weighted average rates of increases in future salary levels used in determining the actuarial present value of the projected benefit obligation and the expected long-term rates of return on plan assets for the years ended March 31, 2002 and 2001 were as follows.

	2002	2001
Discount rates	3.0%	3.0%
Weighted average rates of increases in future salary levels	3.3%	3.4%
Expected long-term rates of return on plan assets	3.0%	3.5%

Marubeni Corporation

Dividend Policy

The Company decided upon *"Action 21" PLAN* in November, 2001, and is aiming to achieve V-shape recovery of the financial results for FY2002 by the restructuring of loss-making businesses, profit improvement in core business fields, and drastic cost reduction.

Providing shareholders with dividend payments ranks alongside increasing shareholders' equity and improving return of equity (ROE) as one of the Company's important responsibilities.

The Company, however, decided to forgo the payment of the fiscal year-end cash dividends for FY2001 due to a large amount of loss for the term.

The Company plans to pay year-end cash dividend of 3 yen per share for FY2002.

The Company will make the best effort to reward to its shareholders' expectation, through further improvement of its businesses.

Marubeni Corporation

Changes of Executives

At the regular shareholders' meeting scheduled to be held on June 26, 2002, a candidate to be newly assigned as an executive and an executive scheduled to resign are as follows;

Candidate to be assigned as Corporate Auditor	KITAMURA, Inoshin
Corporate Auditor scheduled to resign	MIZUNO, Takao

May 14, 2002

Company Name: Marubeni Corporation

Representative : TSUJI, Tohru, President and CEO

CODE: 8002 TSE 1st Section

(URL <http://www.marubeni.com>)

Enquiries: WATANABE, Shinya, Deputy General Manager

Corporate Communications & Investor Relations Dept.

(Phone: 81-3-3282-4802)

The following items were filed to the Tokyo Stock Exchange:

Annex I Dissolution of Subsidiaries

Annex II Share Transfer Accompanied with Changes in Subsidiaries

Annex III Extinguishment of Convertible Debentures and Other Notes by Repurchase in the 4th Quarter of
FY2001

Dissolution of Subsidiaries

- 1. Name of Subsidiary:** **Marubeni Direct Corporation**
- 1) Reason for dissolution: A direct marketing-reseller of computer-related products, transferring its business to the Head Office, aiming to improve managerial efficiency.
- 2) Company profile:
- Location: 4-2, Ohtemachi 1-Chome, Chiyoda-ku, Tokyo, JAPAN
- Representative: KAWAHARA, Yoichi
- Capital Stock: JP¥ 20 million
- Major shareholder(s): Marubeni Corporation 51%, Media Vision Inc. 34%, Computer Wave, Inc. 15%
- 3) Prospects: Resolved dissolution on January 31, 2002.
Liquidation is to be completed during FY2002.
Effects on financial results for FY2001 are insignificant.
- 2. Name of Subsidiary:** **Marubeni e-Plaza Corporation**
- 1) Reason for dissolution: A feasibility study company to IT related business, dissolving due to the completion of examination.
- 2) Company profile:
- Location: 4-2, Ohtemachi 1-Chome, Chiyoda-ku, Tokyo, JAPAN
- Representative: WATANABE, Ryoichi
- Capital Stock: JP¥ 160 million
- Major shareholder(s): Marubeni Corporation 100%
- 3) Prospects: Resolved dissolution on March 31, 2002.
Liquidation is to be completed during FY2002.
Effects on financial results for FY2001 are insignificant.
- 3. Name of Subsidiary:** **Hospital Solution Corporation**
- 1) Reason for dissolution: A feasibility study company for medical-related, dissolving as a result of completion of examination.
- 2) Company profile:
- Location: 4-2, Ohtemachi 1-Chome, Chiyoda-ku, Tokyo, JAPAN
- Representative: KAWAHARA, Yoichi
- Capital Stock: JP¥ 200 million
- Major shareholder(s): Marubeni Corporation 100%
- 3) Prospects: Resolved dissolution on March 31, 2002.
Liquidation is to be completed during FY2002.
Effects on financial results for FY2001 are insignificant.

- 4. Name of Subsidiary:** **Marubeni Auto Service, Inc. (MAS)**
- 1) Reason for dissolution: An investment company to the sales subsidiaries for Nissan automobile in North America.
Dissolution due to divestiture of the subsidiaries to Nissan North America for its managerial efficiency.
- 2) Company profile:
- Location: 32 Loockerman Square, Dover
Delaware, USA
 - Representative: SONOBE, Shigemasa
 - Capital Stock: US\$ 2,780 thousand
 - Major shareholder(s): Marubeni Corporation 100%
- 3) Prospects: Resolved dissolution on March 29, 2002.
Liquidation is to be completed during FY2002.
Loss on consolidated basis is JP¥ 0.3 billion for FY2001.

- 5. Name of Subsidiary:** **Marubeni Plant International Pte. Ltd.**
- 1) Reason for dissolution: An operation base for order-receiving for plant business in Asia, dissolving as a result of facility integration to neighboring bases aiming for its managerial efficiency.
- 2) Company profile:
- Location: 20 Cecil Street #08-02/03 The Exchange, Singapore
 - Representative: MITOMI, Toru
 - Capital Stock: Singapore\$ 1,500 thousand
 - Major shareholder(s): Marubeni Corporation 100%
- 3) Prospects: Resolved dissolution on February 7, 2002.
Liquidation completed in 1st half of FY2002.
Effects on financial results for FY2001 are insignificant.

- 6. Name of Subsidiary:** **Marubeni Capital (Japan) Corporation**
- 1) Reason for dissolution: A financial asset management firm, dissolved in order to integrate its business to the Head Office.
- 2) Company profile:
- Location: 3-3, Kanda Nishiki-cho, Chiyoda-ku, Tokyo, Japan
 - Representative: OKADA, Keiji
 - Capital Stock: JP¥ 10 million
 - Major shareholder(s): Marubeni Corporation 100%
- 3) Prospects: Resolved dissolution on February 28, 2002.
Liquidation is to be completed during FY2002.
Loss on consolidated basis is JP¥ 1.2 billion FY2001.

*Note: Effects on financial results for FY2001 are based on gross of income taxes.

Share Transfer Accompanied with Changes in Subsidiaries

1. Outline of Share Transferred Subsidiary

1)	Company Name	ROYAL MARITIME CORPORATION			
2)	Head Office	80 BROAD STREET, MONROVIA, LIBERIA			
3)	Representative	ONO, Masami, President			
4)	Incorporated	November 6, 1989			
5)	Paid-in Capital	US\$63,157,000- as of March 28, 2002)			
6)	Major Shareholders as of Mar.28, 2002	Name of Shareholders	Location	Number of Shares	Share Portion
		Marubeni Corporation (The Company)	4-2, Ohtemachi 1-Chome, Chiyoda-ku, Tokyo	100	100%
7)	Type of Business	Own, lease and operation of ships			
8)	Relationship with the Company	Capital Relationship	100% owned by the Company		
		Personnel Relationship	Some concurrently hold director positions of the Company, etc.		
		Business Relationship	No particular business with the Company		
9)	Number of Employees	NIL (as of March 28, 2002)			
10)	Financial Results and Conditions	Year ended March 31, 2001	Year ended March 31, 2000		
	Sales	187	440		
	Operating Profit	18	6		
	Profit Before Tax	2	0		
	Net Income	2	0		
	Total Assets	1,221	1,420		
	Shareholders' Equity	45	43		
Unit: millions of US dollar					

2. Change of Shares Owned by the Company

- | | | |
|-----------------------|------------|--|
| (1) Before Transfer | 100 shares | Share portion 100%) |
| (2) Share Transferred | 51 shares | Share portion 51% , Transfer value US\$ 26,500,000 |
| (3) After Transfer | 49 shares | Share potion 49% |

3. Counter Party Profile

1)	Company Name	GLORY SHIPHOLDING MARITIME S.A.			
2)	Head Office	53 STREET, URBANIZACION OBARRIO, TORRE SWISS BANK 16TH FLOOR, PANAMA CITY, REPUBLIC OF PANAMA			
3)	Representative	HYUK KWON, President			
4)	Incorporated	February 20, 2002			
5)	Paid-in Capital	US\$ 1,000 (March 28, 2002)			
6)	Major Shareholders as of March 28, 2002	Name	Address	Number of shares held	Ratio of shareholding
		HYUK KWON	Korea	10 shares	100%
7)	Type of Business	Investment to shipping related business			
8)	Relationship with the reporting Company	Capital Relationship	None		
		Personnel Relationship	None		
		Business Relationship	None		

4. Transfer Method

Sales of stocks

5. Reasons of Transfer

Aiming to improve operation and to increase corporate value of the Share Transferred Subsidiary, aligned with an experienced partner in marine transportation business as a shareholder.

6. Schedule of Share Transfer

Board resolved on March 20, 2002

Shares transferred on March 29, 2002

7. Effects of Share Transfer on Consolidated Financial Results

Insignificant

Extinguishment of Convertible Debentures and Other Notes
by Repurchase in the 4th Quarter of FY2001

1. Extinguishment of Convertible Debentures by Repurchase
 - 1) Details Marubeni Corporation No.8
(0.85% unsecured convertible debentures due 2006)
 - 2) Extinguishment Amount JP¥ 446 million
 - 3) Gains on extinguishment JP¥ 109 million

2. Extinguishment of Corporate Notes by Repurchase
 - 1) Details 11 issues including Marubeni Corporation No.3
(2.8% unsecured notes due 2002) and others
 - 2) Extinguishment Amount JP¥ 7,443 million
 - 3) Gains on extinguishment JP¥ 1,313 million